



Pull Up Your SOCs | v. 2.0

A Splunk Primer on Building Your
Security Operations

Dimitri McKay | Staff Security Architect | Splunk

CONF19

**If I said I have the expressed *written*
permission of Marvel Entertainment, Fox
and Disney...**

**If I said I have the expressed *written*
permission of Marvel Entertainment, Fox
and Disney...**

I'd be lying.

**If I said I have the expressed *written*
permission of Marvel Entertainment, Fox
and Disney...**

I'd be lying. :)

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Dimitri McKay | Staff Security Architect | Splunk | CISSP | CCSK | LOLZ



- ❑ 22 years of net/system security experience.
- ❑ Former pen-tester, corporate security slacker for a search engine and plus sized hand model.
- ❑ Enjoys making poor decisions, breaking things and disappointing my parents.
- ❑ Current role on the Global Security Specialist team focuses on security strategy for the fortune 50, evangelism and asking dumb questions.
- ❑ Currently interested in machine learning for home automation products, which will eventually become self aware and enslave humanity.
- ❑ If you read this far, you get 10 cool points. 😊

HOW MUCH OF A FAN?

HOW MUCH OF A FAN?

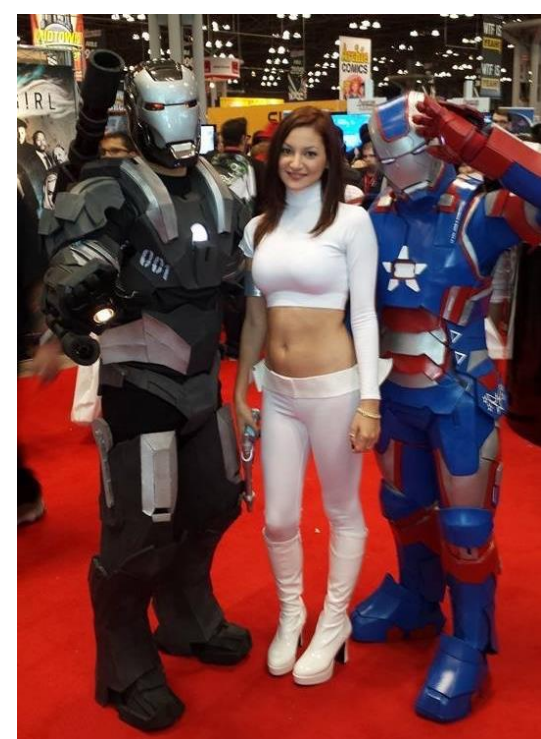
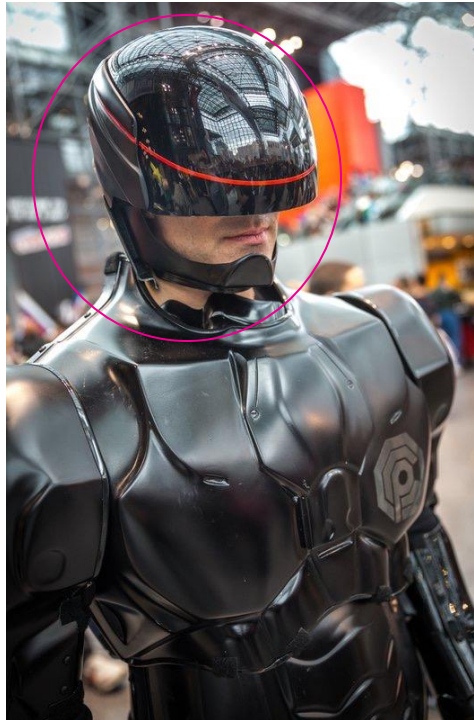


HOW MANY OF A FAN



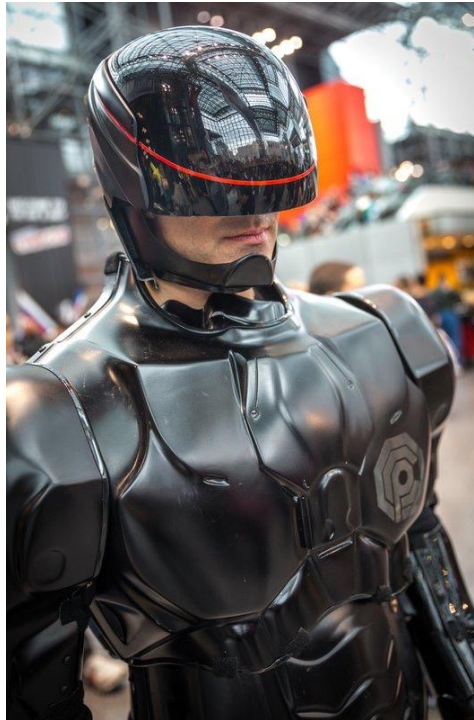
HOW MANY
OF A FAN





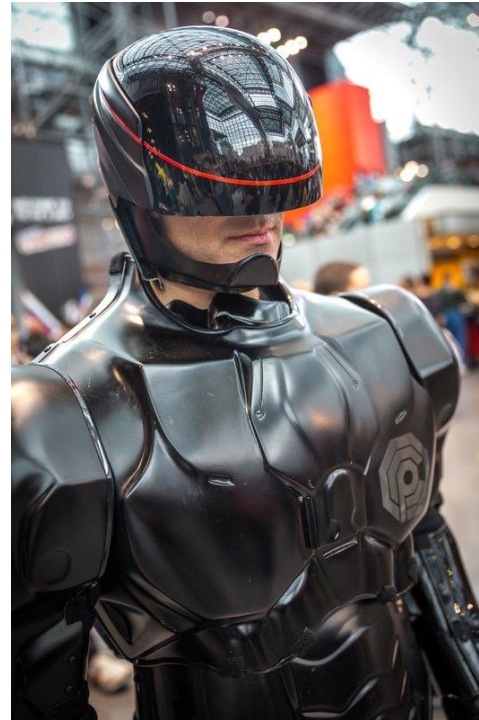
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OF A FA





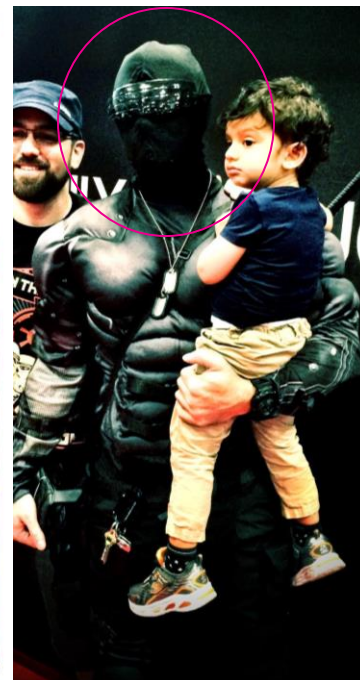
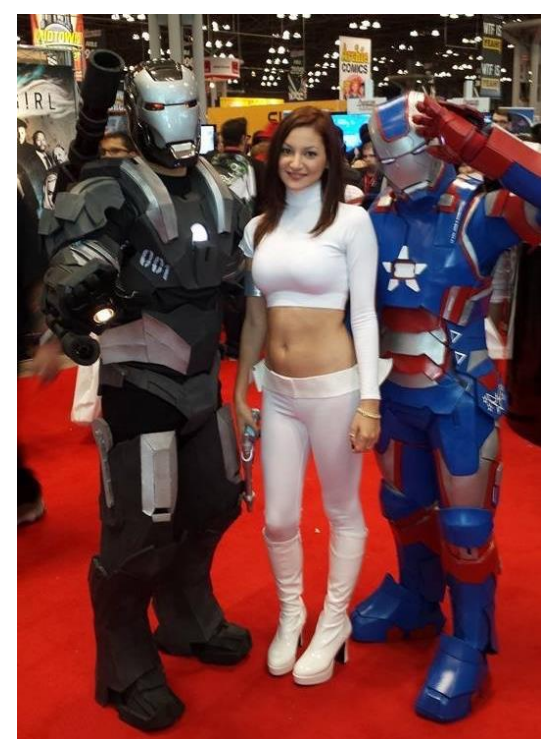
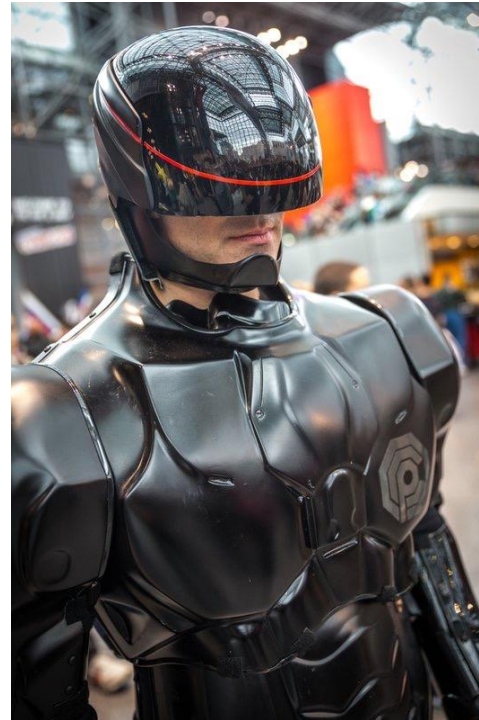
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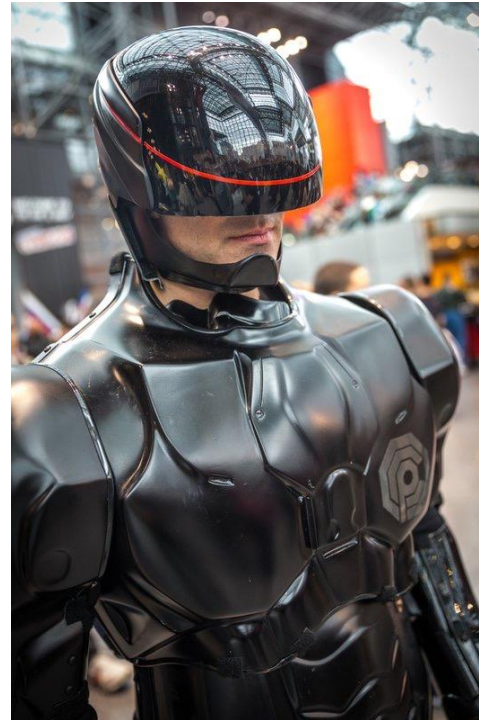


HOW MANY
OF A FA





HOW MANY
OF A FAN



I'M **THAT
MUCH OF A FAN**

Worst. Cosplay. Ever.



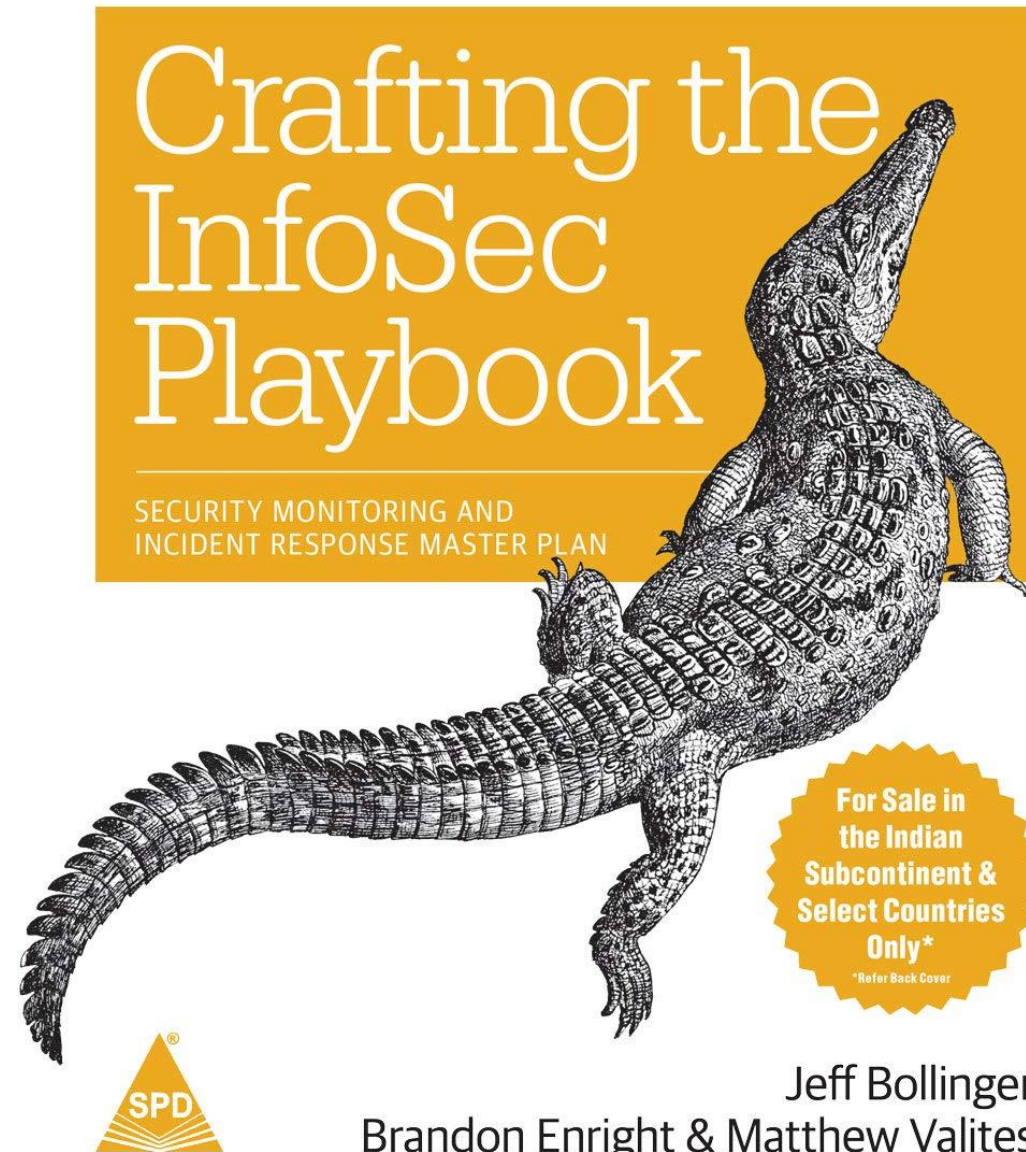
**CREDIT
WHERE
CREDIT
IS DUE**



**CREDIT
WHERE
CREDIT
IS DUE**



**CREDIT
WHERE
CREDIT
IS DUE**



**FULLY
BALANCED
SOC**





**WHAT
DO I
KNOW?**

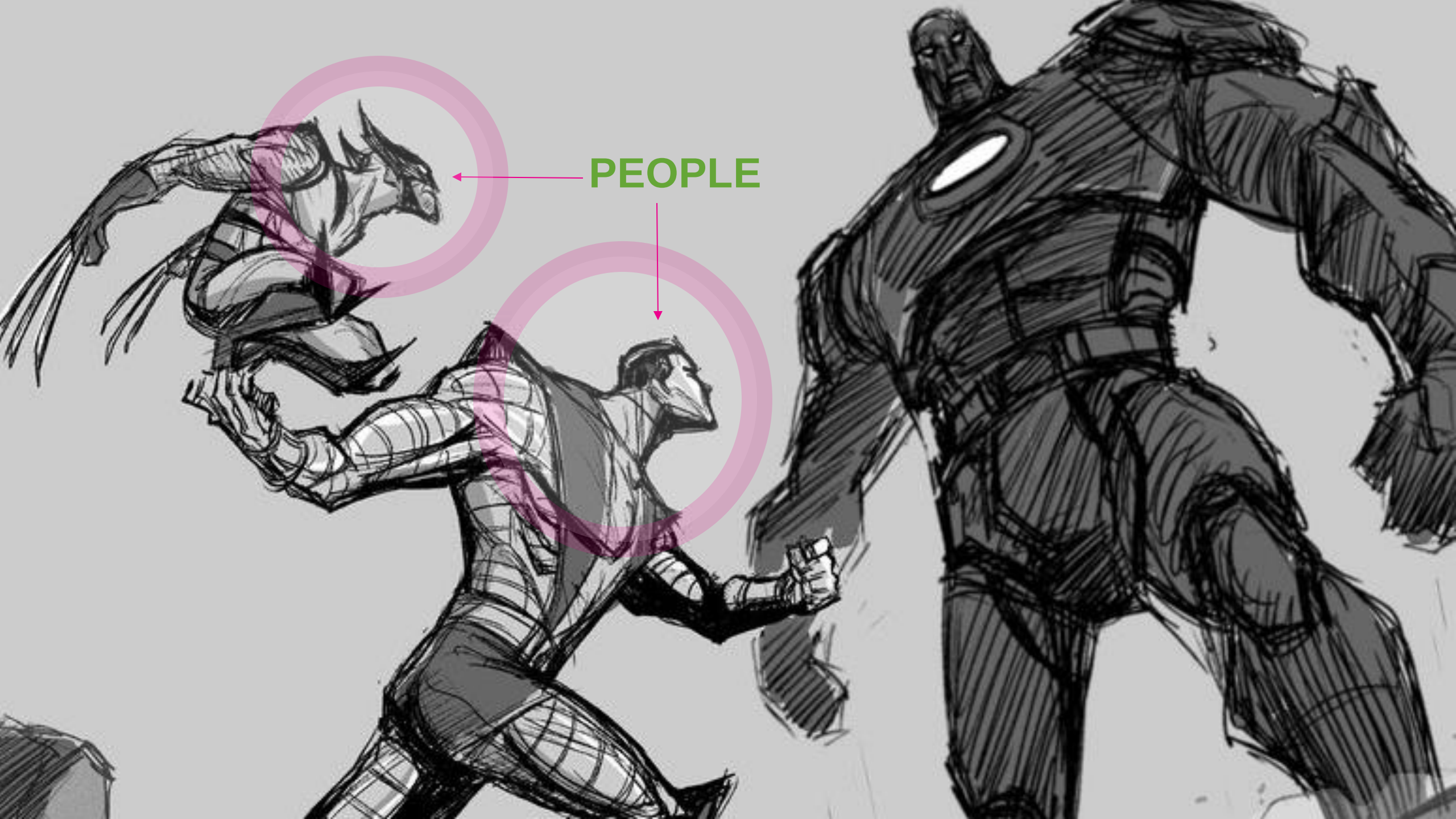




The background of the image features three dark, sketchy line drawings of comic book characters. On the left is Wolverine in a crouched, ready position. In the center is Spider-Man in a dynamic, forward-leaning pose. On the right is Superman in a powerful, standing stance. The text "WHAT IS A SOC?" is centered over these sketches in a bold, white, sans-serif font.

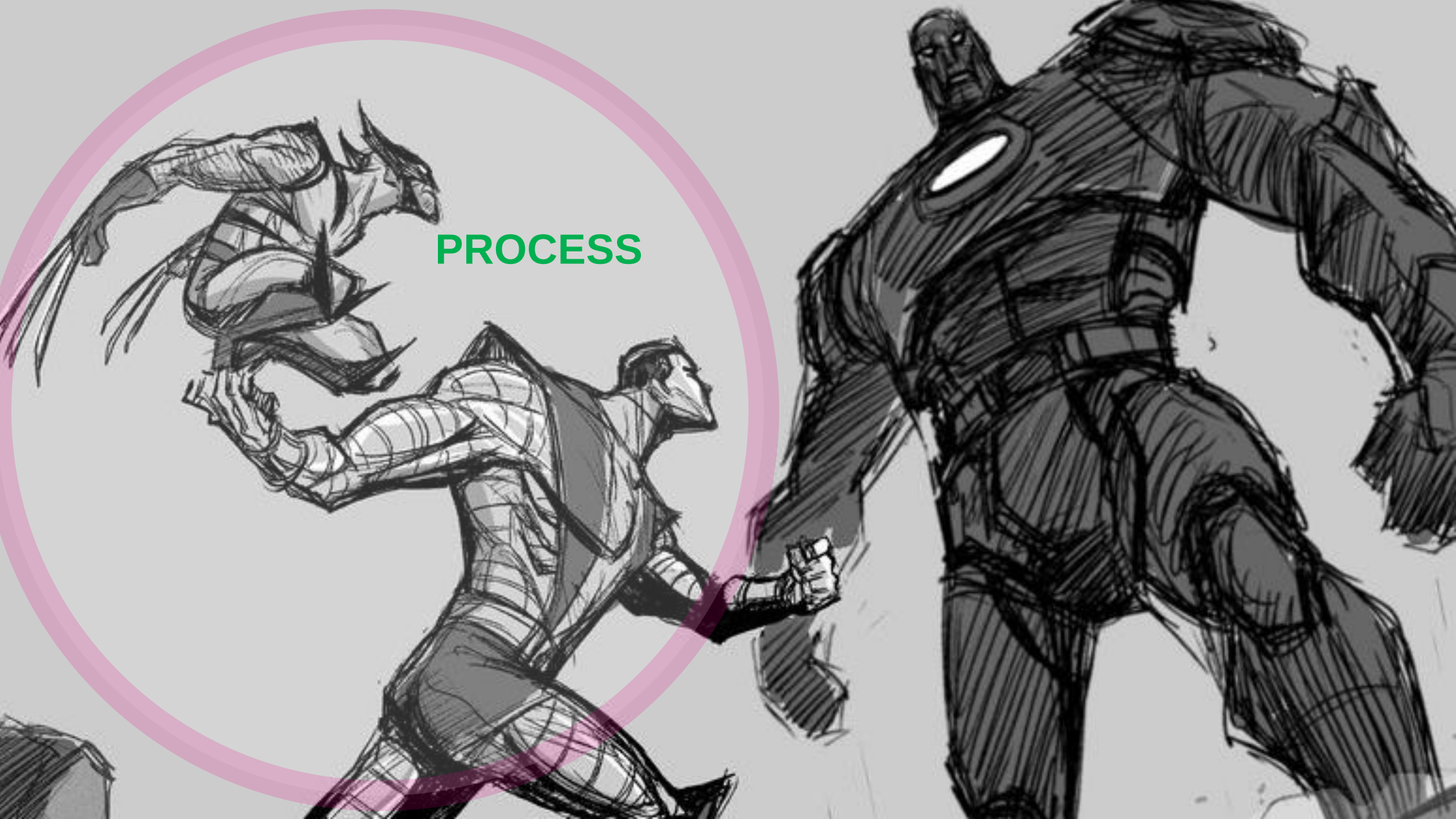
WHAT IS A SOC?





PEOPLE

PROCESS

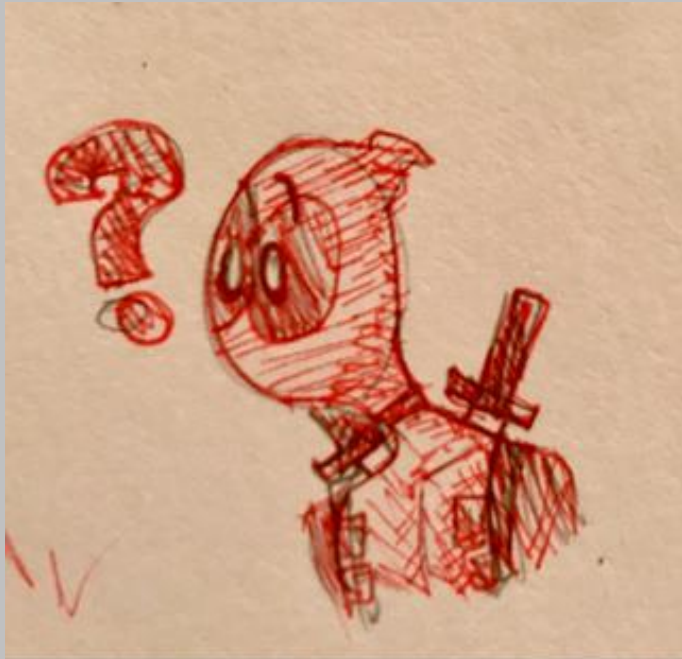


TECH

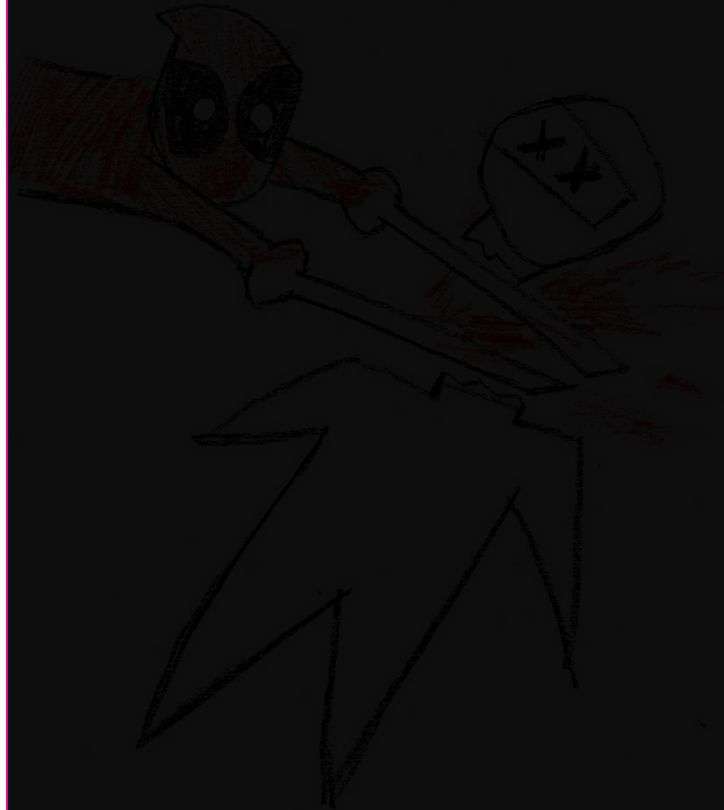




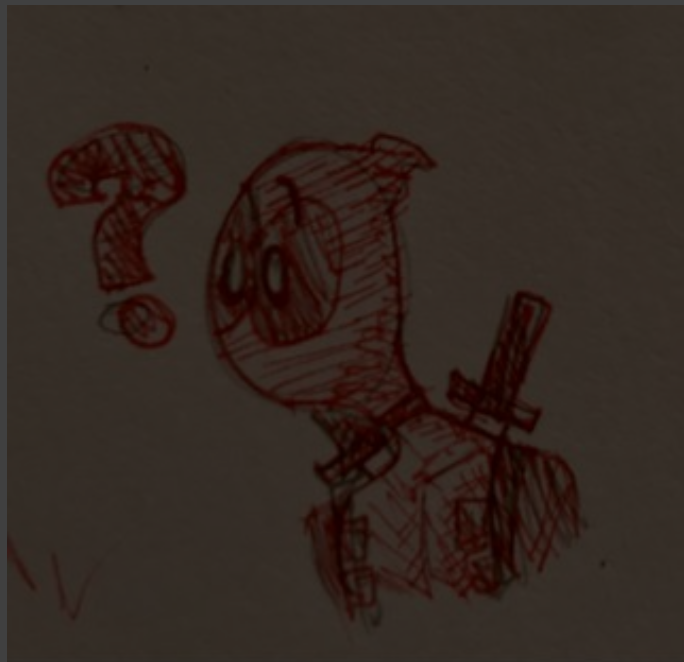
DETECT



RESPOND



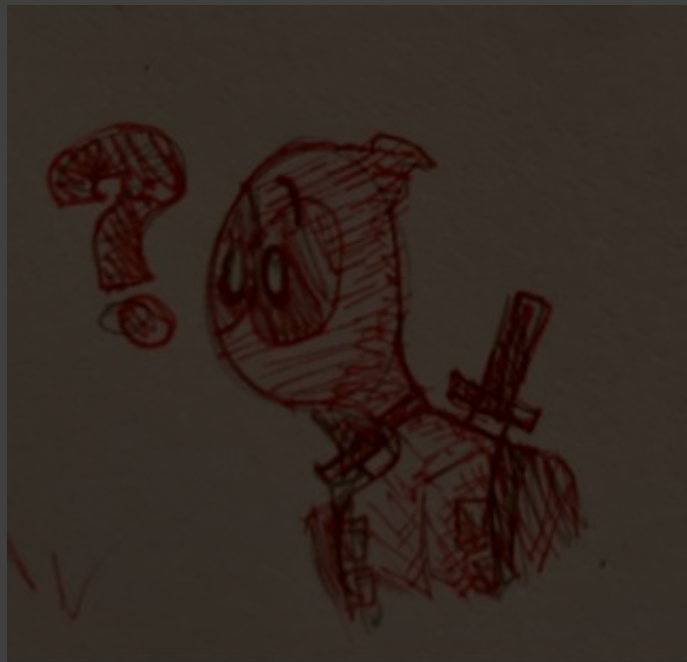
DETECT



RESPOND



DETECT



RESPOND



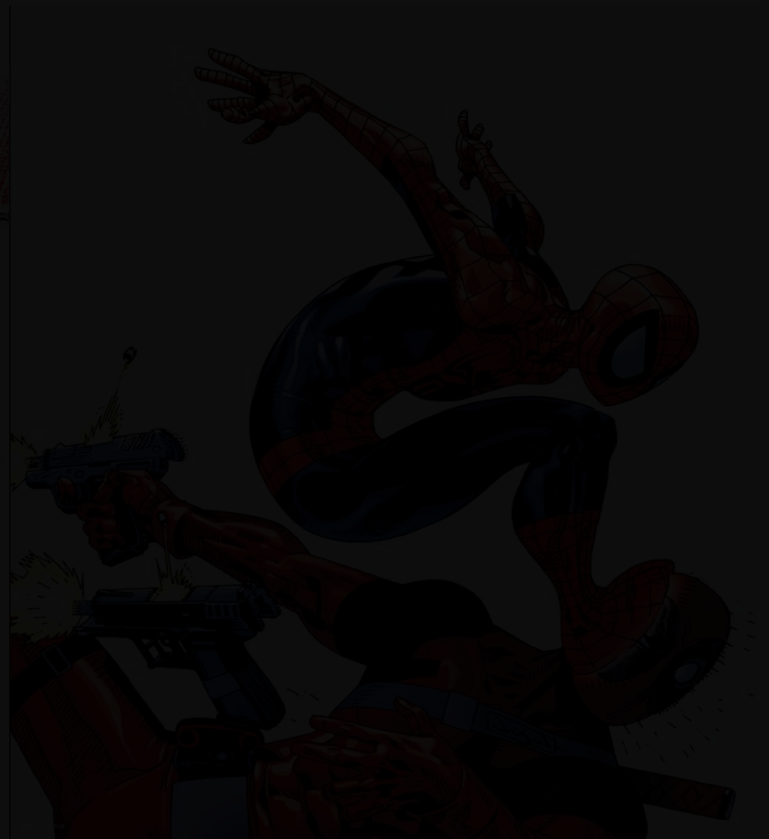
PREVENT



DETECT



WHAT IS A SOC? RESPOND



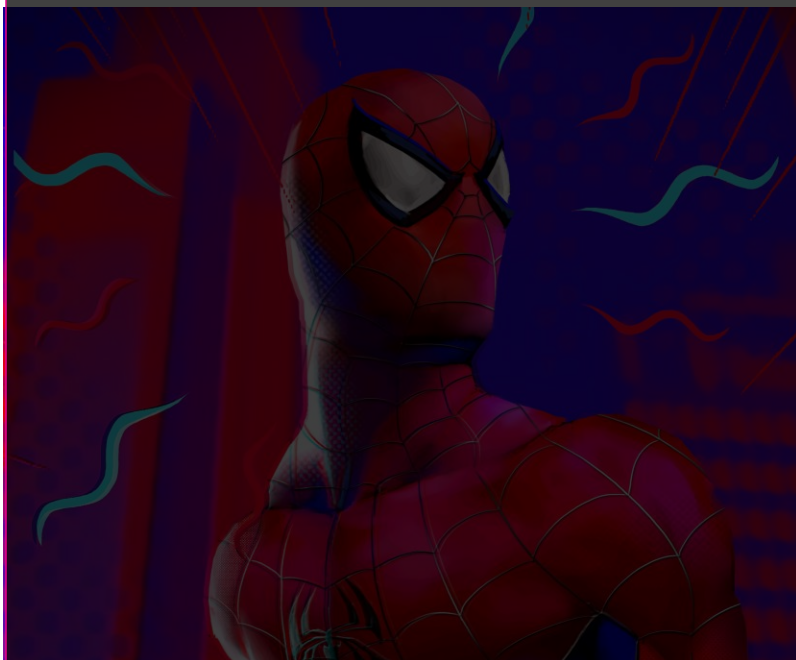
DETECT



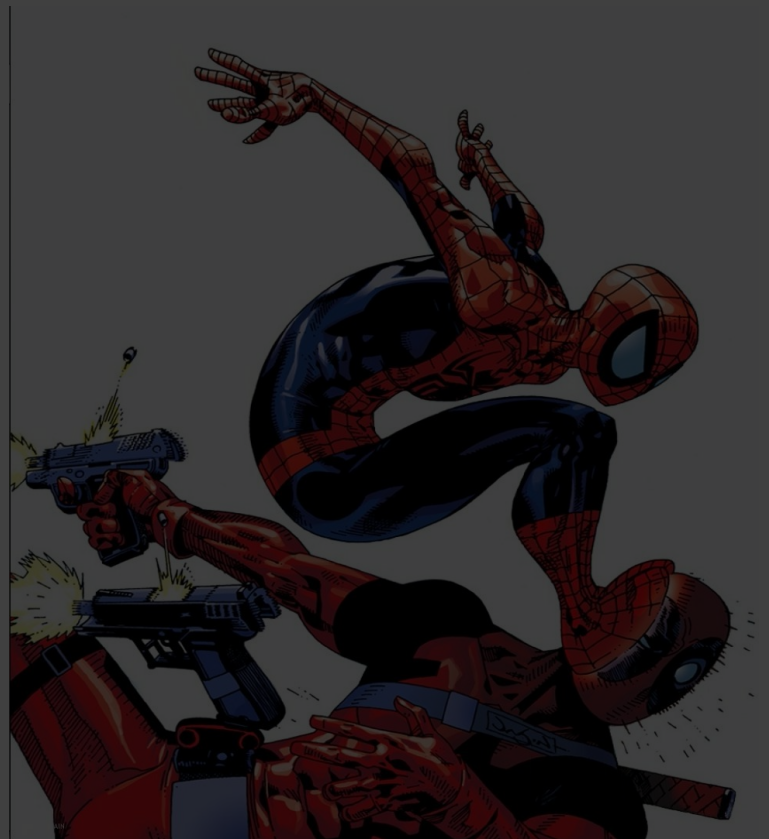
RESPOND



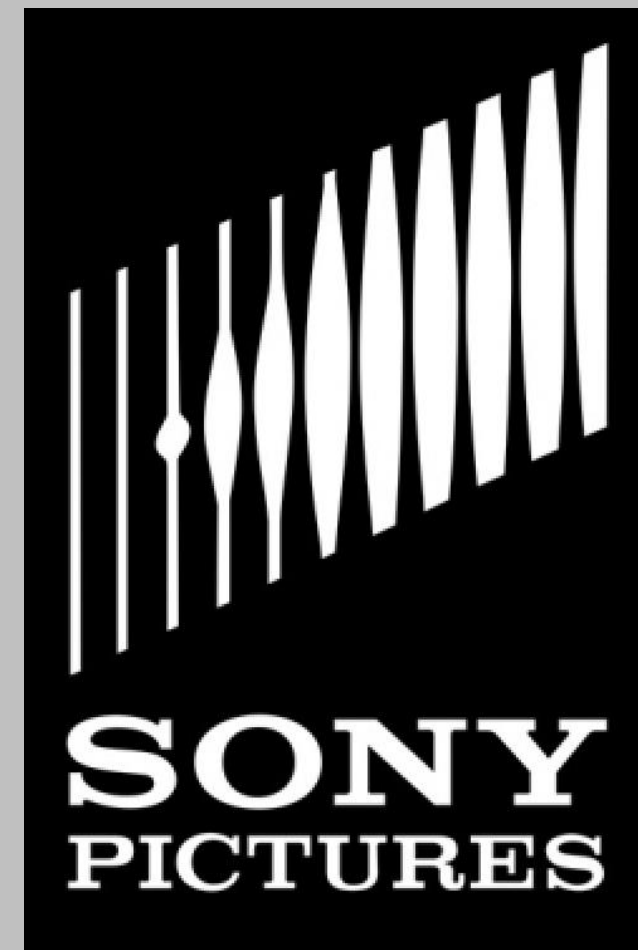
DETECT



RESPOND



PREVENT



Program Maturity



Program Maturity

Phase 1



Program Maturity

Phase 1



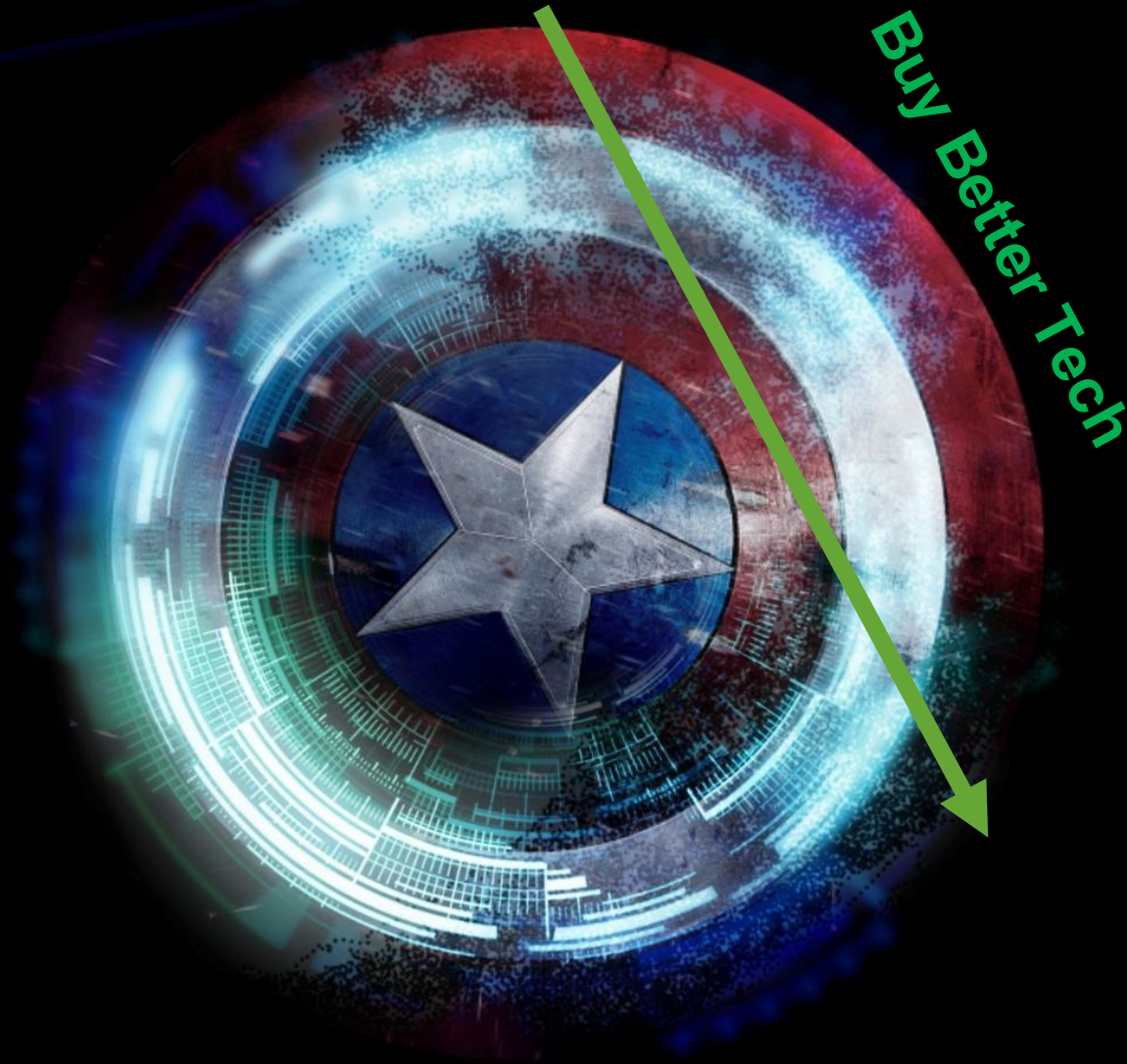
Program Maturity

Phase 1



Program Maturity

Phase 2



Program Maturity

Phase 2



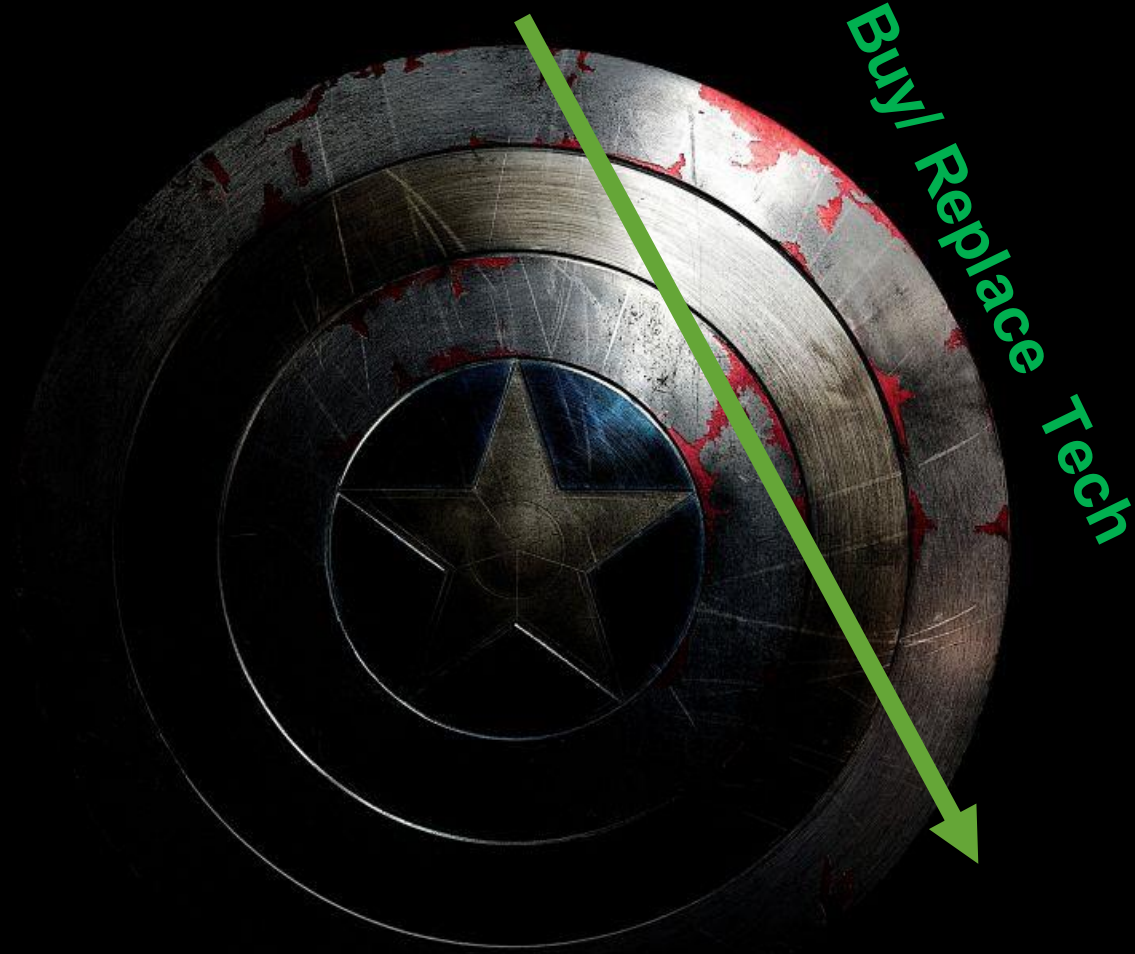
Program Maturity

Phase 2



Program Maturity

Phase 3



Program Maturity

Phase 3



Program Maturity

Phase 3



WHAT IS YOUR CHARTER?

Data Breaches
Law Enforcement Investigation
Human Resources investigation
Legal investigation
Kill Thanos
Compromised systems
Denial of Service
Credential compromise
Phishing
Vulnerability management
Reverse the snap
Lost device
Stolen device
Malware infection
Malware outbreak
Avenge Black Window
DoX
Cloud Partner compromise
External vulnerability notification
Nation State attacks
Fraudulent use of services
Supply chain compromise
Secure funding
Insurance mandate
Regulatory compliance
Growth
Boardroom conversation
Showcase SOC



Data Breaches
Law Enforcement Investigation
Human Resources investigation
Legal investigation

● *Kill Thanos*

Compromised systems
Denial of Service
Credential compromise
Phishing
Vulnerability management

● *Reverse the snap*

Lost device
Stolen device
Malware infection
Malware outbreak

● *Avenge Black Window*

DoX
Cloud Partner compromise
External vulnerability notification
Nation State attacks
Fraudulent use of services
Supply chain compromise
Secure funding
Insurance mandate
Regulatory compliance
Growth
Boardroom conversation
Showcase SOC



People



**HIRE
SMART
PEOPLE**





HIRE SMART PEOPLE

SECURITY KNOWLEDGE
COMPUTER NETWORKING
APPLICATION LAYER PROTOCOLS
DATABASES AND QUERY LANGUAGES
UNIX
WINDOWS
BASIC PARSING
COMMAND LINE FAMILIARITY
SECURITY MONITORING TOOLS
CODING/SCRIPTING
REGULATORY COMPLIANCE
SECURITY CLEARANCE
COMMUNICATION
WRITING
CRITICAL THINKING
PENETRATION TESTING
VULNERABILITY SCANNING
CREATIVITY
CURIOSITY
INVESTIGATIONS
MOTIVATION
TROUBLESHOOTING



HIRE SMART PEOPLE

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CURIOSITY
INVESTIGATIONS
MOTIVATION
TROUBLESHOOTING

HIRE SMART PEOPLE



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HIRE SMART PEOPLE

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COMMUNICATION •
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CRITICAL THINKING •
PENETRATION TESTING
VULNERABILITY SCANNING
CREATIVITY •
CURIOSITY •
INVESTIGATIONS
MOTIVATION •
TROUBLESHOOTING

SOFT

HIRE SMART PEOPLE

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PEOPLE





HIRE SMART PEOPLE

SECURITY KNOWLEDGE •
COMPUTER NETWORKING
APPLICATION LAYER PROTOCOLS
DATABASES AND QUERY LANGUAGES
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VULNERABILITY SCANNING
CREATIVITY
CURIOSITY
INVESTIGATIONS
MOTIVATION
TROUBLESHOOTING •

SENIOR



HIRE SMART PEOPLE



HIRE SMART PEOPLE



JUNIOR

- SECURITY KNOWLEDGE
 - COMPUTER NETWORKING
 - APPLICATION LAYER PROTOCOLS
 - DATABASES AND QUERY LANGUAGES
 - UNIX
 - WINDOWS
 - BASIC PARSING
- COMMAND LINE FAMILIARITY
- SECURITY MONITORING TOOLS
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 - CREATIVITY
- CURIOSITY
 - INVESTIGATIONS
 - MOTIVATION
 - TROUBLESHOOTING



outsourcing...

HIRE SMART PEOPLE



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HIRE SMART PEOPLE

SUPPLEMENT

SECURITY KNOWLEDGE
COMPUTER NETWORKING
APPLICATION LAYER PROTOCOLS
DATABASES AND QUERY LANGUAGES

• UNIX
WINDOWS
BASIC PARSING
COMMAND LINE FAMILIARITY
SECURITY MONITORING TOOLS

• CODING/SCRIPTING
REGULATORY COMPLIANCE
SECURITY CLEARANCE
COMMUNICATION

• WRITING
CRITICAL THINKING
PENETRATION TESTING
VULNERABILITY SCANNING
CREATIVITY
CURIOSITY

• INVESTIGATIONS
MOTIVATION
TROUBLESHOOTING



But... security people are hard to find...





HIRE SMART PEOPLE



HIRE SMART PEOPLE

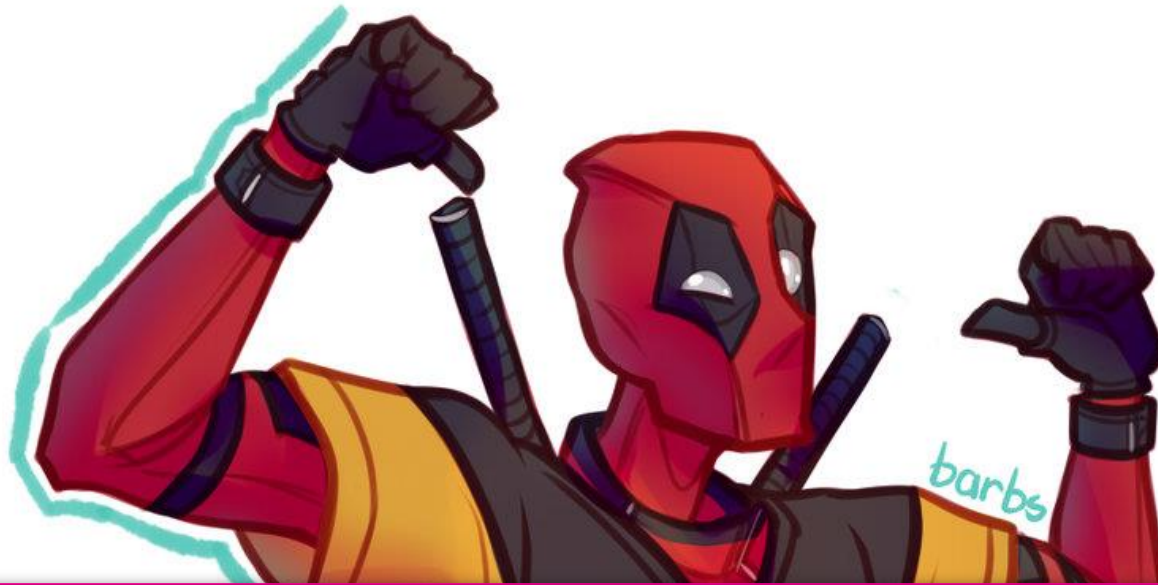
...and train them





HIRE SMART PEOPLE

...and train them



TRAINEE





JOURNEY STAGE 1

- SEC401: Security Essentials Bootcamp Style
FOR610 for malware analysis.
FOR578: Cyber Threat Intelligence
MGT517: Managing Security Operations: Detection, Response, and Intelligence
- SEC504: Hacker Tools, Techniques, Exploits, and Incident Handling
- MGT414: SANS Training Program for CISSP® Certification
FOR572: Advanced Network Forensics and Analysis
SEC511: Continuous Monitoring and Security Operations
SEC555: SIEM with Tactical Analytics

**HIRE
SMART
PEOPLE**

...and train them



JOURNEY STAGE 2

SEC401: Security Essentials Bootcamp Style

FOR610 for malware analysis.

FOR578: Cyber Threat Intelligence

● MGT517: Managing Security Operations: Detection, Response, and Intelligence

SEC504: Hacker Tools, Techniques, Exploits, and Incident Handling

MGT414: SANS Training Program for CISSP® Certification

FOR572: Advanced Network Forensics and Analysis

● SEC511: Continuous Monitoring and Security Operations

SEC555: SIEM with Tactical Analytics

HIRE SMART PEOPLE

...and train them



JOURNEY STAGE 3

SEC401: Security Essentials Bootcamp Style

- FOR610 for malware analysis.
- FOR578: Cyber Threat Intelligence

MGT517: Managing Security Operations: Detection, Response, and Intelligence

SEC504: Hacker Tools, Techniques, Exploits, and Incident Handling

MGT414: SANS Training Program for CISSP® Certification

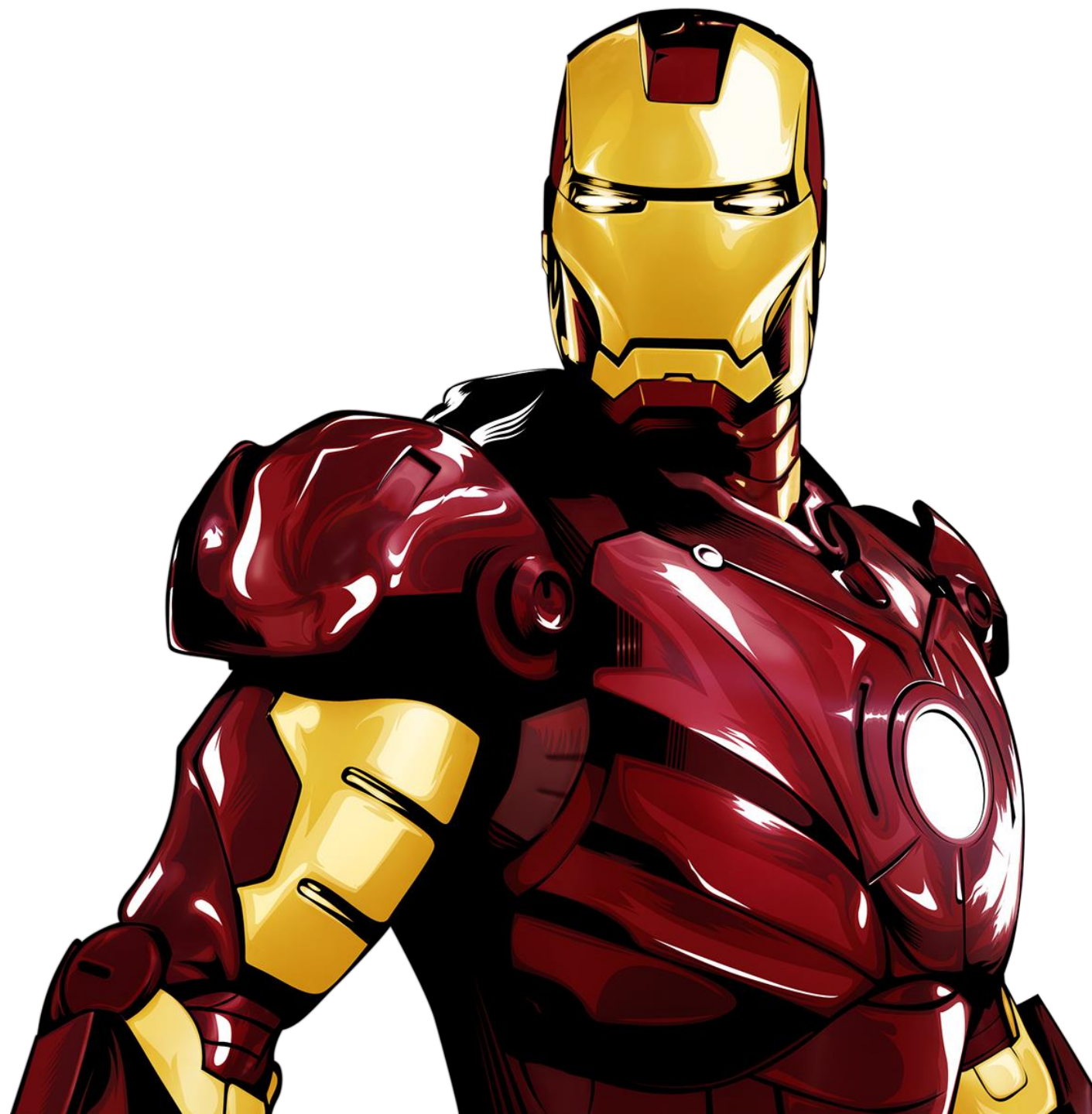
- FOR572: Advanced Network Forensics and Analysis

SEC511: Continuous Monitoring and Security Operations

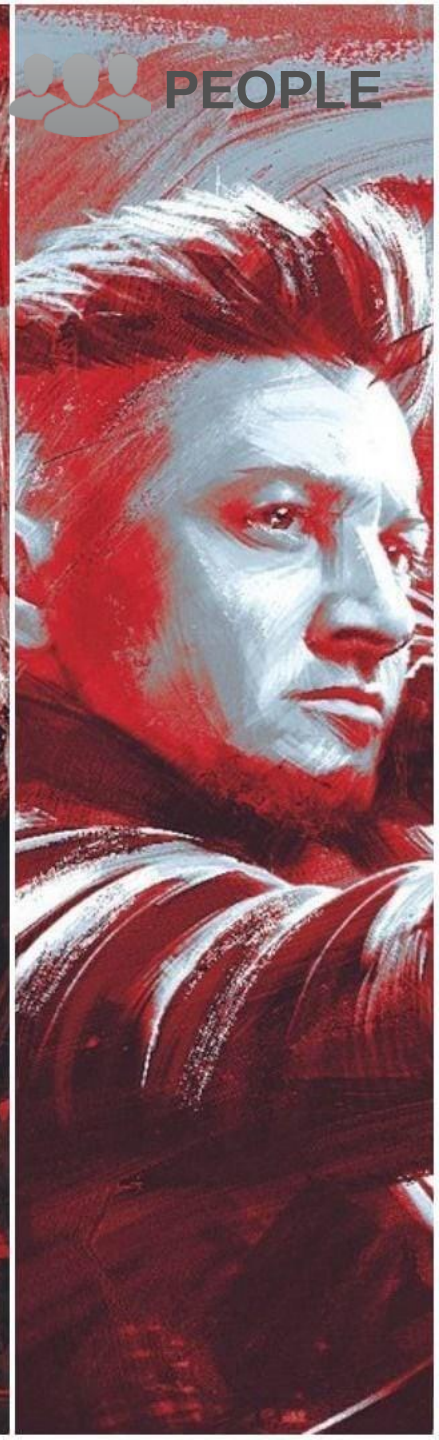
- SEC555: SIEM with Tactical Analytics

HIRE SMART PEOPLE

...and train them



YOU



PEOPLE

YOUR TEAM



BAD GUYS



Deal With It

REAL BAD GUYS

PARTNERS





PARTNERS



PUBLIC RELATIONS
CORPORATE COMMUNICATIONS
ENGINEERING
IT
APPLICATION DEVELOPMENT
EXECUTIVES
LEGAL
HUMAN RESOURCES
BRAND PROTECTION
PHYSICAL SECURITY
AUDITORS
EMPLOYEES
LAW ENFORCEMENT
CUSTOMER ADVOCACY
EXTERNAL

PARTNERS



PEOPLE

PARTNERS

rupshree.deviantart.com

splunk> conf19



PUBLIC RELATIONS
CORPORATE COMMUNICATIONS
ENGINEERING
IT
APPLICATION DEVELOPMENT
EXECUTIVES
LEGAL
HUMAN RESOURCES
BRAND PROTECTION
PHYSICAL SECURITY
AUDITORS
EMPLOYEES
LAW ENFORCEMENT
CUSTOMER ADVOCACY
EXTERNAL

**PROVIDE
DATA**

PARTNERS



PEOPLE

PARTNERS



PUBLIC RELATIONS
CORPORATE COMMUNICATIONS
ENGINEERING •
IT •
APPLICATION DEVELOPMENT
EXECUTIVES
LEGAL •
HUMAN RESOURCES •
BRAND PROTECTION
PHYSICAL SECURITY
AUDITORS
EMPLOYEES •
LAW ENFORCEMENT •
CUSTOMER ADVOCACY
EXTERNAL •

**ESCALATE
INCIDENTS**

PARTNERS



Hand D. Kait

PARTNERS



FIX, ERADICATE, RECOVER

- PUBLIC RELATIONS
CORPORATE COMMUNICATIONS
- ENGINEERING
IT
- APPLICATION DEVELOPMENT
EXECUTIVES
LEGAL
HUMAN RESOURCES
- BRAND PROTECTION
PHYSICAL SECURITY
AUDITORS
EMPLOYEES
LAW ENFORCEMENT
- CUSTOMER ADVOCACY
EXTERNAL

PARTNERS



PEOPLE

PARTNERS





FUNDING

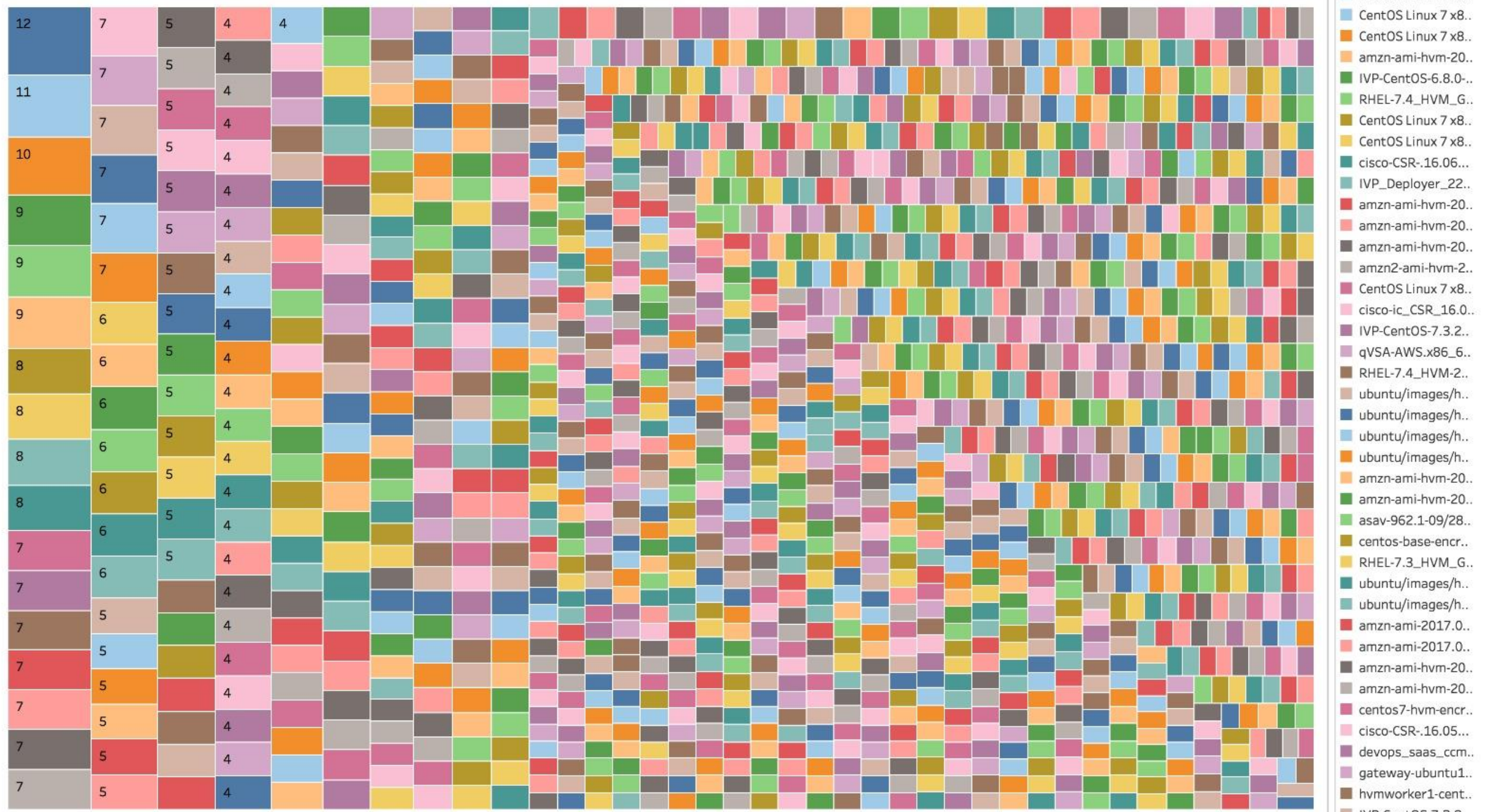
- PUBLIC RELATIONS
- CORPORATE COMMUNICATIONS
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- EXTERNAL

PARTNERS

PROCESS

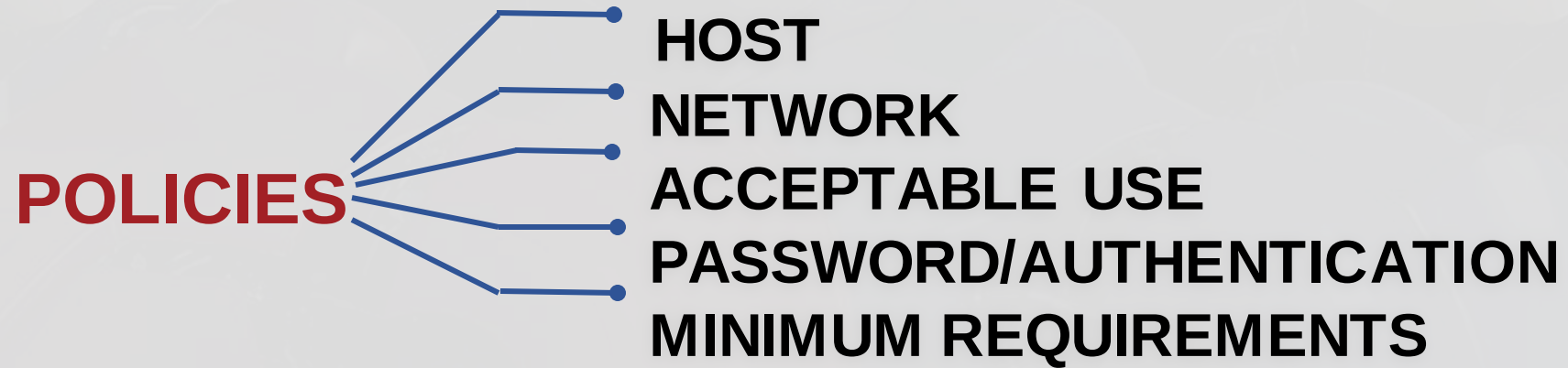


Unique AWS Tenant AMI Types (March 2018)

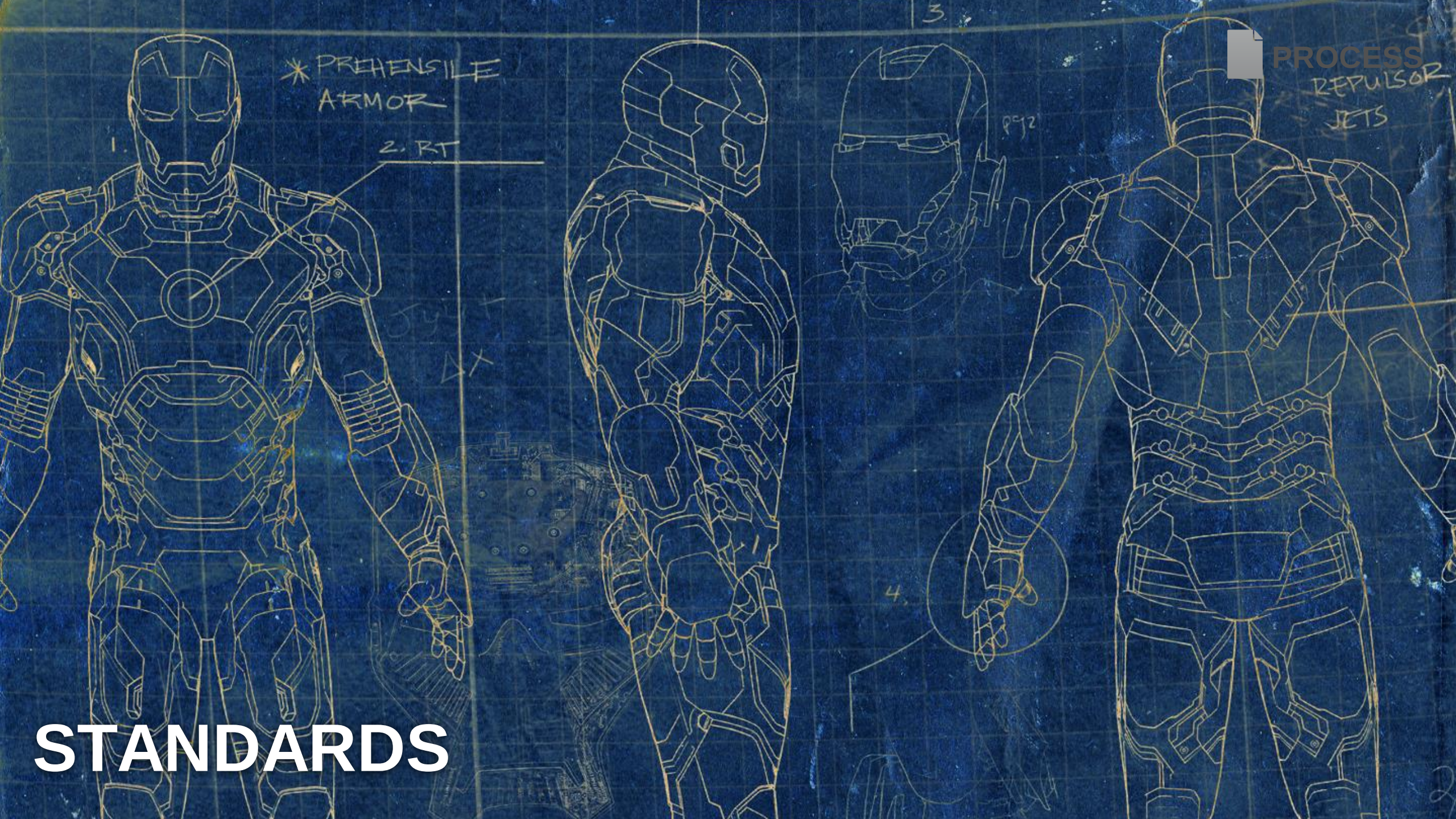




STANDARDS



STANDARDS



* PREHENSILE
ARMOR

2. RT

PG 2

PROCESS
REPULSOR
JETS

STANDARDS

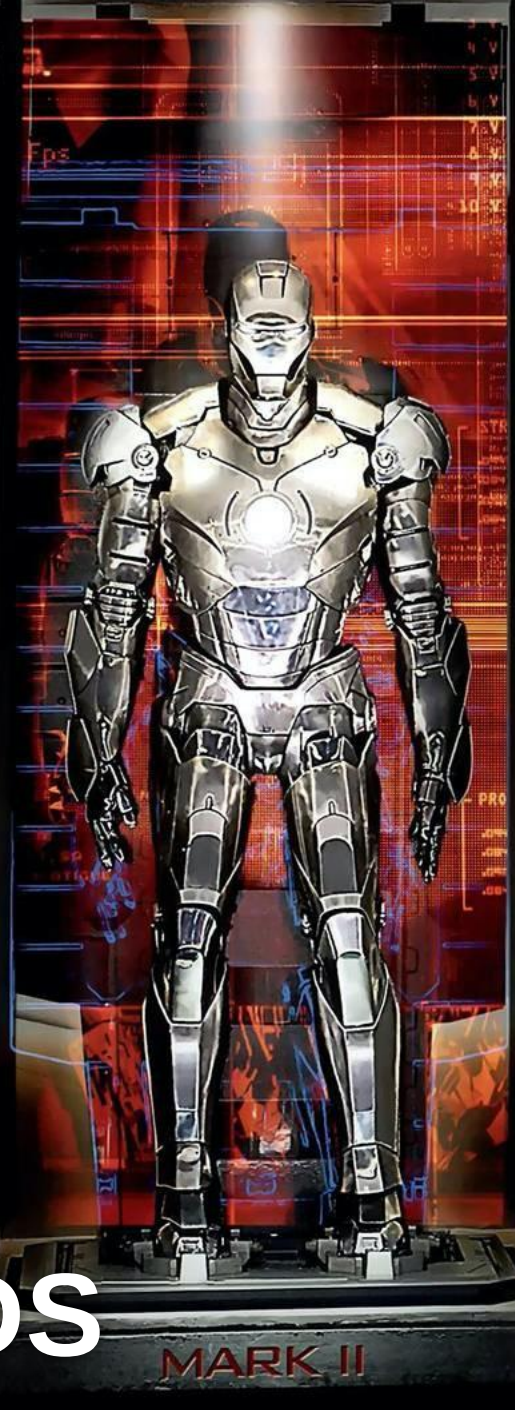
PROCESS
REPULSOR
JETS

DEFINE YOUR STANDARDS

STANDARDS



MARK I



MARK II



MARK III



MARK IV

STANDARDS

EVOLVE OVER TIME

STANDARDS





**PREPARE
FOR THE
INEVITABLE**





CHARTER



ESCALATION
PATHS



ENGAGEMENT
PROCESS



RESPONSE
TEMPLATES



PARTNER
DIRECTORY



SERVICE
LEVEL
AGREEMENTS

INCIDENT RESPONSE HANDBOOK

**CRISIS
COMMS**



Jim,

Looks like we might ahve a problem. Joe heard from Sue in AppDev that some of our customer information might have been leaked. I don't know how the hell this could have happened. She posted something to the forums giving customers a heads-up. Can you believe it? Joe's freaking out a bit, but I'll have him keep digging.

~Larry
SOC Manager





PROCESS

To whom it may concern,

Please find information about active incident INC00304 below.

SUMMARY

At 10:00 this morning, the SOC verified exposed customer data, as notified by an external entity. Unfortunately the SOC lacks forensic data from application servers in Splunk to investigate root cause. Investigators are working with App Dev to collect missing data.

After the incident, and prior to SOC engagement, a user from App Dev posted an unauthorized notice to the customer forums. Investigators are working to have the message removed.

Access to the suspected exposed data has been removed and the Crisis Communication process has been enacted.

The next update will be provided in 2 hours or as new evidence is revealed.

IMPACT

The incident has no known service impact. The SOC verified that customer data has been exposed publicly to the world, but the scope and type of data exposed is currently unknown.

CONTACTS

Joe - Lead Investigator
Sue - App Dev

ACTIONS TAKEN

- Opened incident case INC00304
- Applications servers taken offline
- Requested snapshot of historical app data
- Working with App Dev to removing unauthorized message on user forums
- Provided summary of incident to PR to draft public statement

OUTSTANDING ITEMS

- Collect Data
- Analyze data for signs of compromise
- Setup continuous feed of app data to Splunk

~Joe
Investigator

VS.

Jim,

It seems like we might have a problem. Joe heard from Sue in AppDev that some of our customer information might have been leaked. I don't know how the hack could have happened. She posted something to the forums giving customers a heads-up. Can you believe it? Joe's freaked out a bit, but I'll have him keep digging.

~Larry
SOC Manager

CRISIS COMMS

THREAT-BASED MONITORING PLAN





PROCESS

Patterns

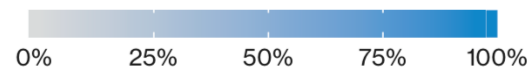
	Incidents									Breaches								
	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail
Crimeware	21	19	49	154	57	284	248	5,988	26	5	2	8	14	3	8	9	9	4
Cyber-Espionage	1	12	9	24	4	82	41	120		1	12	8	9	2	22	14	77	
Denial of Service	2	151	336	1	580	74	104	703	85									
Everything Else	13	48	59	63	81	39	41	68	12	11	36	19	54	28	17	30	52	8
Lost and Stolen Assets	4	10	16	96	3	15	17	3,728	7	2	7	10	73	2		8	17	5
Miscellaneous Errors	2	16	22	181	34	3	30	1,774	11	1	15	20	172	27	2	27	50	9
Payment Card Skimmers	6		49	5		1		1	81	4		40	5				1	61
Privilege Misuse	7	7	21	138	5	22	28	10,311	11	5	3	11	128	2	8	17	51	8
Point of Sale	306		2	1	2		1		11	302		2	1	2		1		10
Web Applications	11	29	36	88	277	17	34	97	73	10	26	29	81	45	15	28	49	64

Actions

	Incidents									Breaches								
	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail
Environmental																		
Error	2	17	26	203	36	5	35	5,482	12	1	16	21	188	28	2	27	55	10
Hacking	324	210	400	139	880	150	201	925	176	316	46	50	121	62	47	66	159	77
Malware	326	35	70	185	70	359	296	6,121	71	307	14	24	27	8	24	25	90	45
Misuse	7	7	21	138	5	22	28	10,311	11	5	3	11	128	2	8	17	51	8
Physical	10	11	64	87	3	16	12	23	89	6	8	49	68	2		8	15	67
Social	14	46	63	105	69	314	257	171	10	10	41	25	56	15	18	28	96	7

Assets

	Incidents									Breaches								
	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail	Accommodation	Education	Financial	Healthcare	Information	Manufacturing	Professional	Public	Retail
Embedded					1	1		3										
Kiosk/terminal	6		50	6	1	2		1	82	4		38	5				1	62
Media	5	6	25	193	2	11	12	827	16	3	5	16	183	2	1	7	36	12
Network		1	8	3	4	2	2	1	1		1		1	1				
Person	15	45	62	104	69	314	258	172	9	11	41	24	55	15	18	28	97	6
Server	338	210	419	299	920	127	202	885	189	322	42	64	245	86	42	76	105	89
User Dev	306	28	42	115	30	336	290	3,851	22	302	20	19	52	4	16	29	98	13





CHAMPIONS

THE

SUPER

ROLE-PLAYING GAME™



1. WHAT ARE YOU TRYING TO **PROTECT**?
2. WHAT ARE THE **THREATS**?
3. HOW DO YOU **DETECT** THEM?
4. HOW DO YOU **RESPOND**?

THE PLAYBOOK METHODOLOGY

playbook 'plā_bŏk (n)

A prescriptive collection of repeatable queries (reports) against security event data sources that lead to incident detection and response.

Stage 3: Expansion [🔗](#)

You're ingesting advanced data sources and running better investigations.

AWS Cloud Provisioning Activity from Unusual Country

Looks for AWS Provisioning activities that occur from new IPs, using GeoIP to resolve the Country.

Recommended

Searches Included

Audit Trail

Malicious Process Launch Techniques

This search looks for processes launched with arguments that have characters indicative of obfuscation on the command line.

Recommended

Try ES Content Update

Endpoint Detection and Response

AWS Instance Modified by Unusual User

Detects the first time a user modifies an existing instance.

Searches Included

Audit Trail

Detect Lateral Movement With WMI

This use case looks for WMI being used for lateral movement.

Searches Included

Endpoint Detection and Response

Windows Security

Endpoint communicating with external service identified on a threat list.

The endpoint has attempted (success or fail) to communicate with an external server identified on a threat list using any protocol. An attempted communication could indicate activity generated by malicious code.

Use Splunk PS

DNS

Web Proxy

Searches Included

Endpoint Detection and Response

Windows Security

Try ES Content Update

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Try Splunk ES

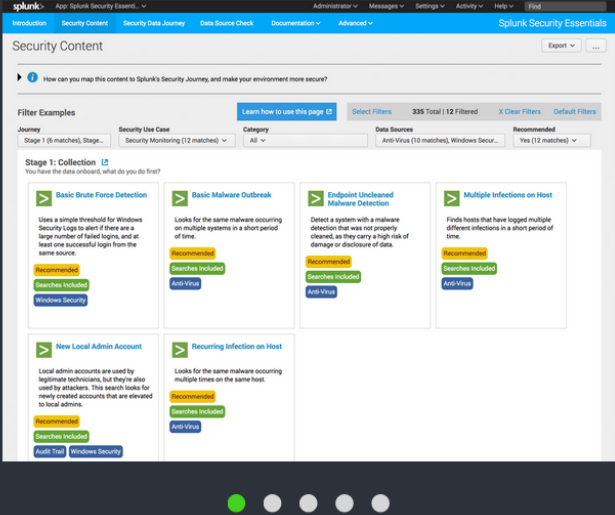
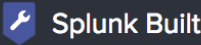
Use Splunk PS

DNS

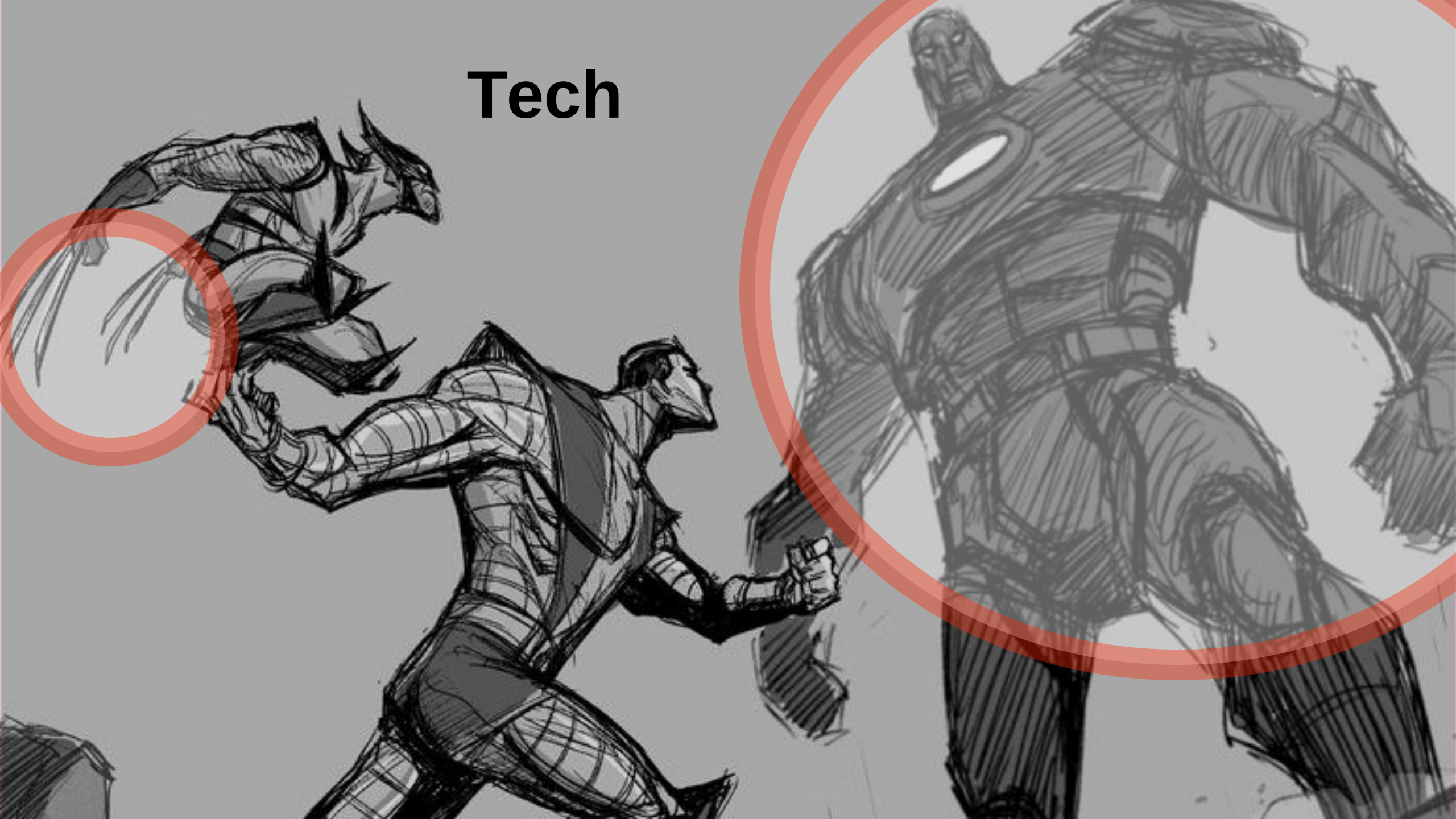


Splunk Security Essentials

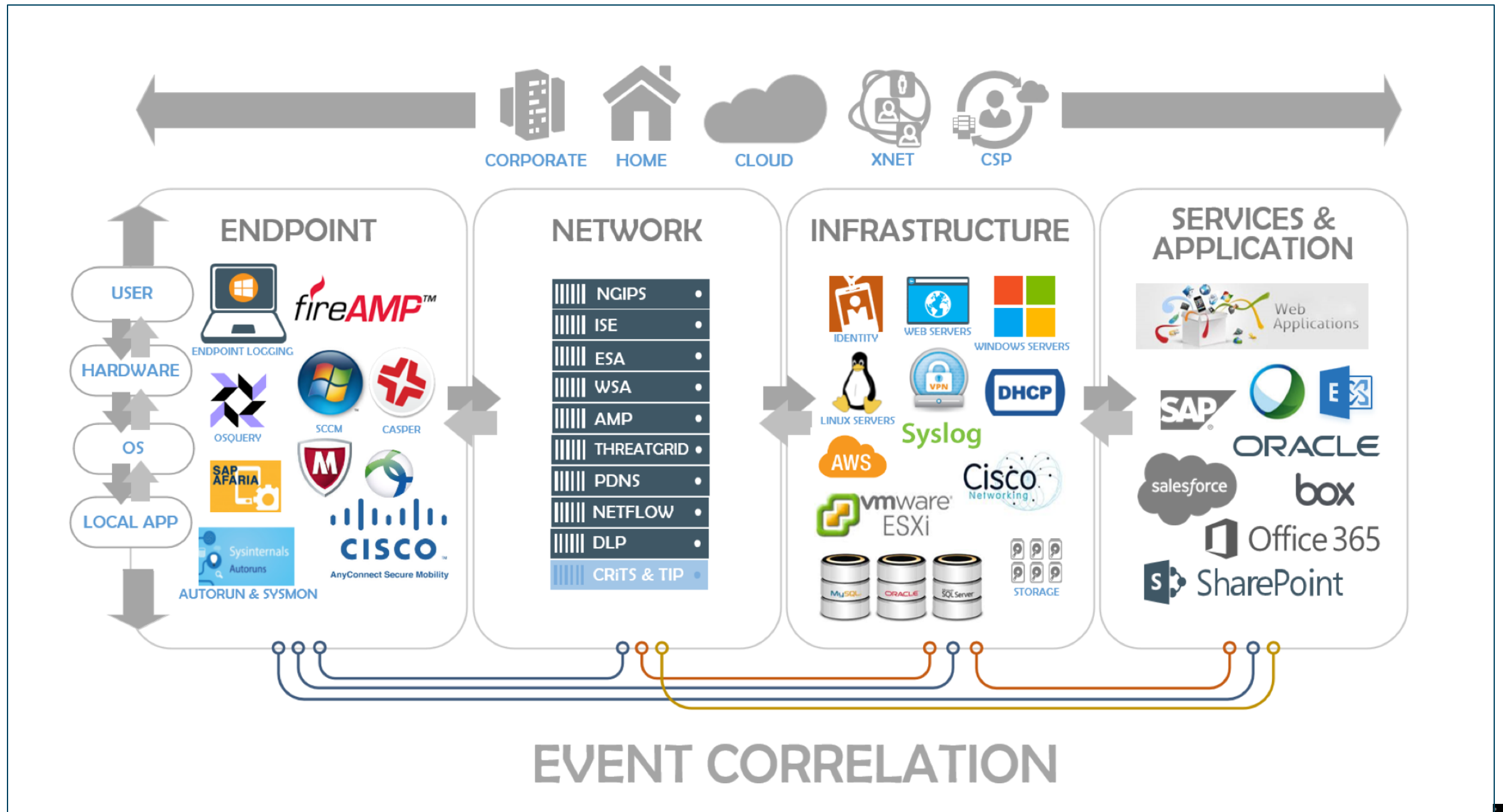
★★★★★ 22 ratings



Tech



UNDERSTAND YOUR ENVIRONMENT

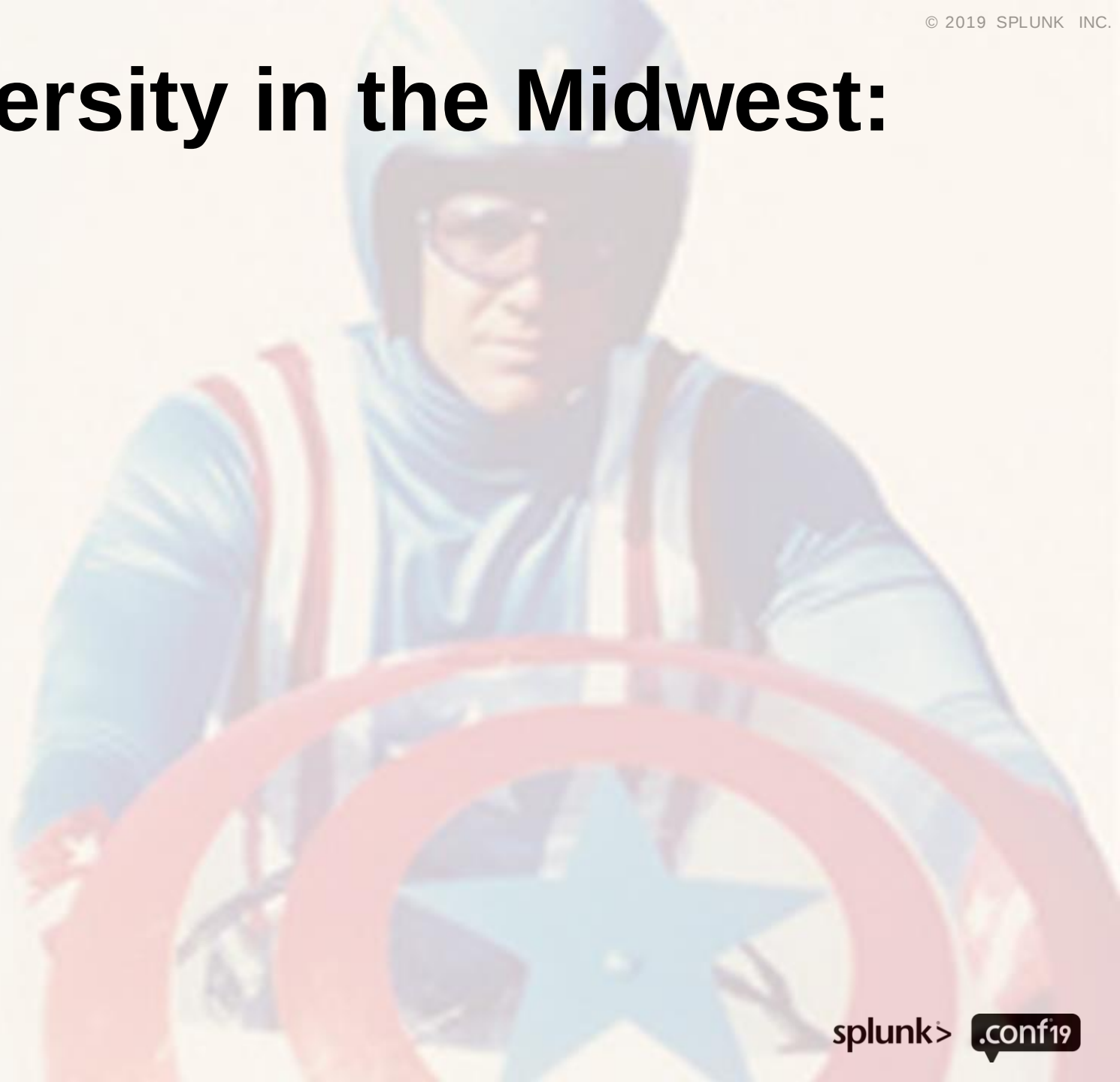




buttercup



Random University in the Midwest:



Random University in the Midwest:

“We based our program on PCI.”

Random University in the Midwest:

“We based our program on PCI.”

“No. We don’t work well with IT.”

Random University in the Midwest:

“We based our program on PCI.”

“No. We don’t work well with IT.”

“We don’t segregate our network.”

Random University in the Midwest:

“We based our program on PCI.”

“No. We don’t work well with IT.”

“2 weeks of data retention.”

“We don’t segregate our network.”

Random University in the Midwest:

“We based our program on PCI.”

“No. Everything is important.”

“No. We don’t work well with IT.”

“2 weeks of data retention.”

“We don’t segregate our network.”









Manufacturing on the east coast...

Manufacturing on the east coast...

“About 3500 or so.”

Manufacturing on the east coast...

“Four.”

“About 3500 or so.”

Manufacturing on the east coast...

“Four.”

“Nothing.”

“About 3500 or so.”

Manufacturing on the east coast...

“Four.”

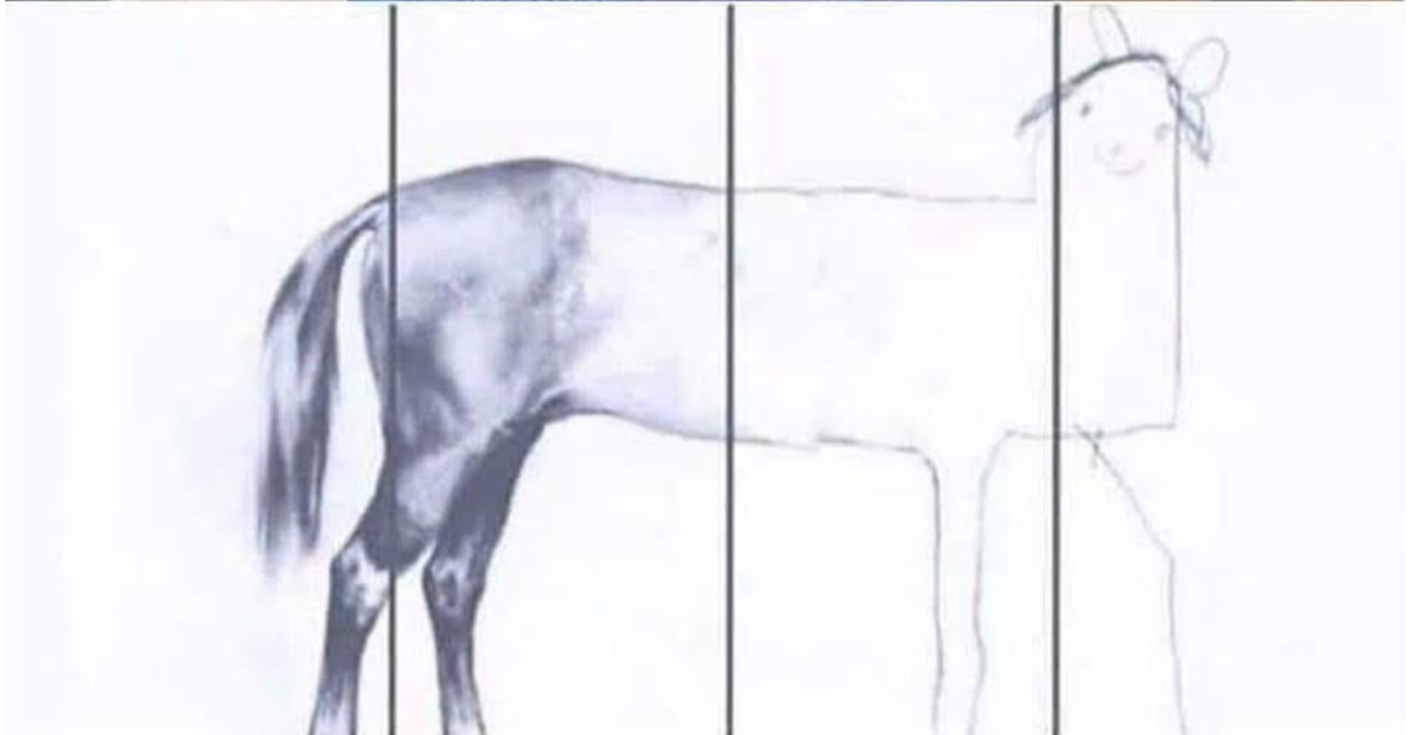
“Nothing.”

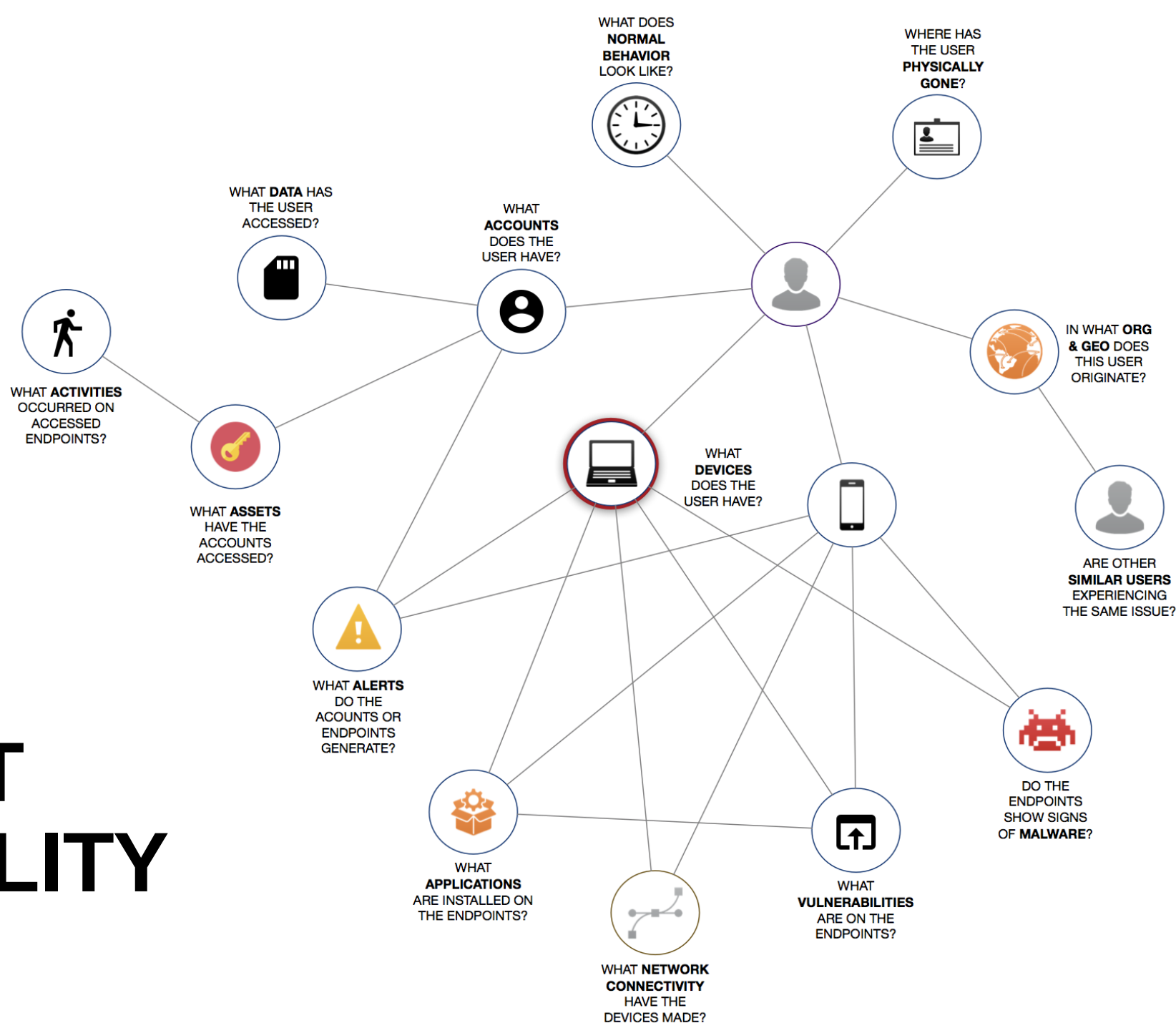
“We don’t have time.”

“About 3500 or so.”

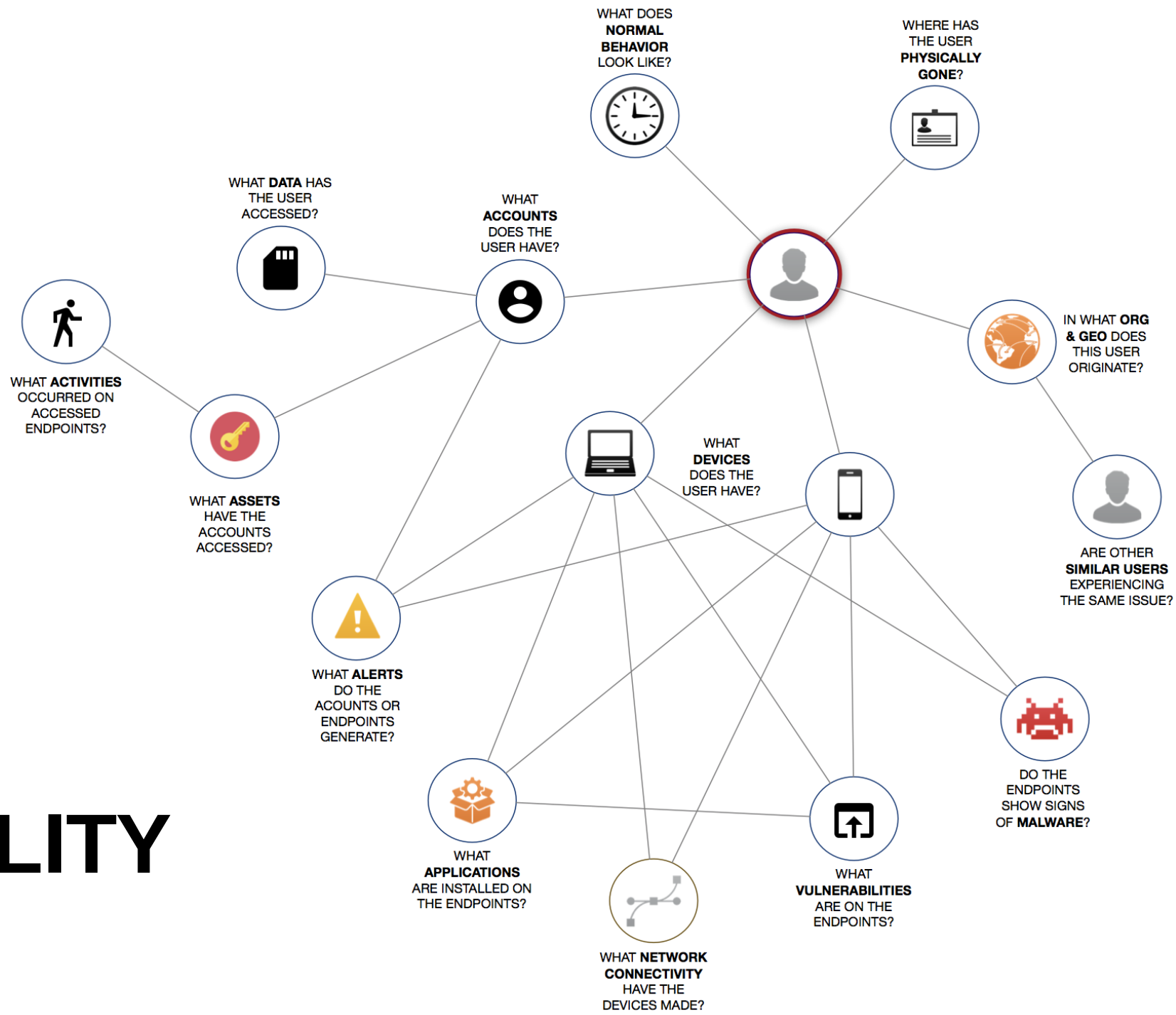








ASSET VISIBILITY



USER VISIBILITY

Asset Center

Export...

Asset: *Priority: AllBusiness Unit:Category: AllOwner: Mark_PittmanSubmitHide Filters

Assets By Priority

Priority01Eventscritical

Assets By Business Unit

americas

Assets By Category

splunkpci

Asset Information

ip	mac	nt_host	dns	owner	priority	lat	long	city	country	bunit	category	pci_domain	is_expected	should_timesync	should_update	requires_av
10.116.240.105				Mark_Pittman	critical	37.694452	-121.894461	San Francisco	USA	americas	pci splunk	trust	true	true	true	false

SYSTEM
OF
RECORD

10.116.240.105

Search

10.116.240.105

bunit: **americas**
category: **pci, splunk**
ip: **10.116.240.105**
owner: **Mark_Pittman**

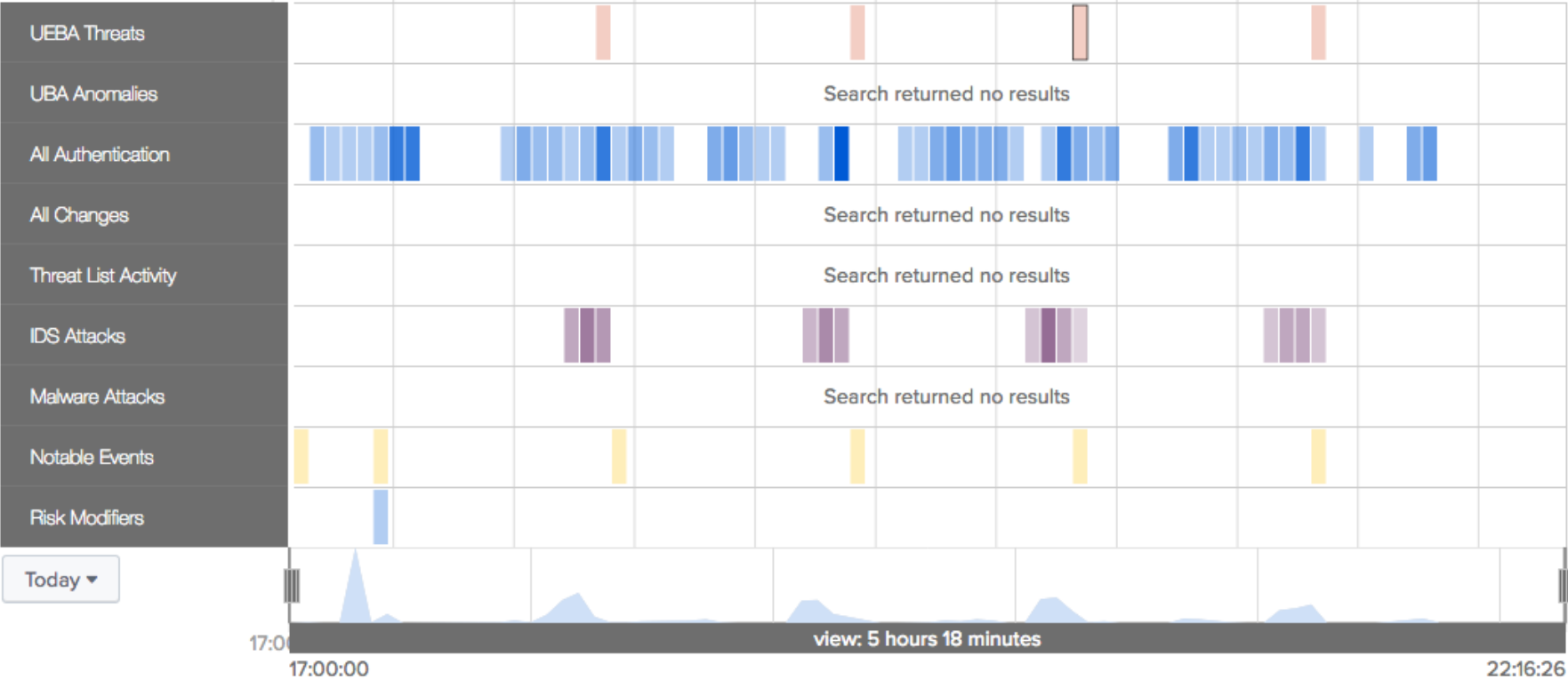
lat: **37.694452**
pci_domain: **trust**
should_timesync: **true**
country: **USA**

_time: **2018-05-25T05:16:28+0000**
is_expected: **true**
city: **San Francisco**
should_update: **true**

priority: **critical**
requires_av: **false**
long: **-121.894461**

Edit

5:00 PM 5:30 PM 6:00 PM 6:30 PM 7:00 PM 7:30 PM 8:00 PM 8:30 PM 9:00 PM 9:30 PM 10:00 PM



UEBA Threats

May 24, 2018 8:15 PM - May 24, 2018 8:18 PM GMT-0700

Q []

Apps

ssl
tcp

Description

Remote account takeover followed by unusual activity and data exfiltration . Entity involved in a sequence of events constituting a threat: it was first involved in unusual login activity and unusual internal activity, followed by an unusual data transfer to external destination.This threat should be investigated for possible user compromise followed by data exfiltration.

Detection Time

Devices

1.94.32.234
10.1.1.26
[+11 more](#)

Domains

AI / ML





**Machine Learning is a technology,
which enhances people and process,
it does not replace them.**



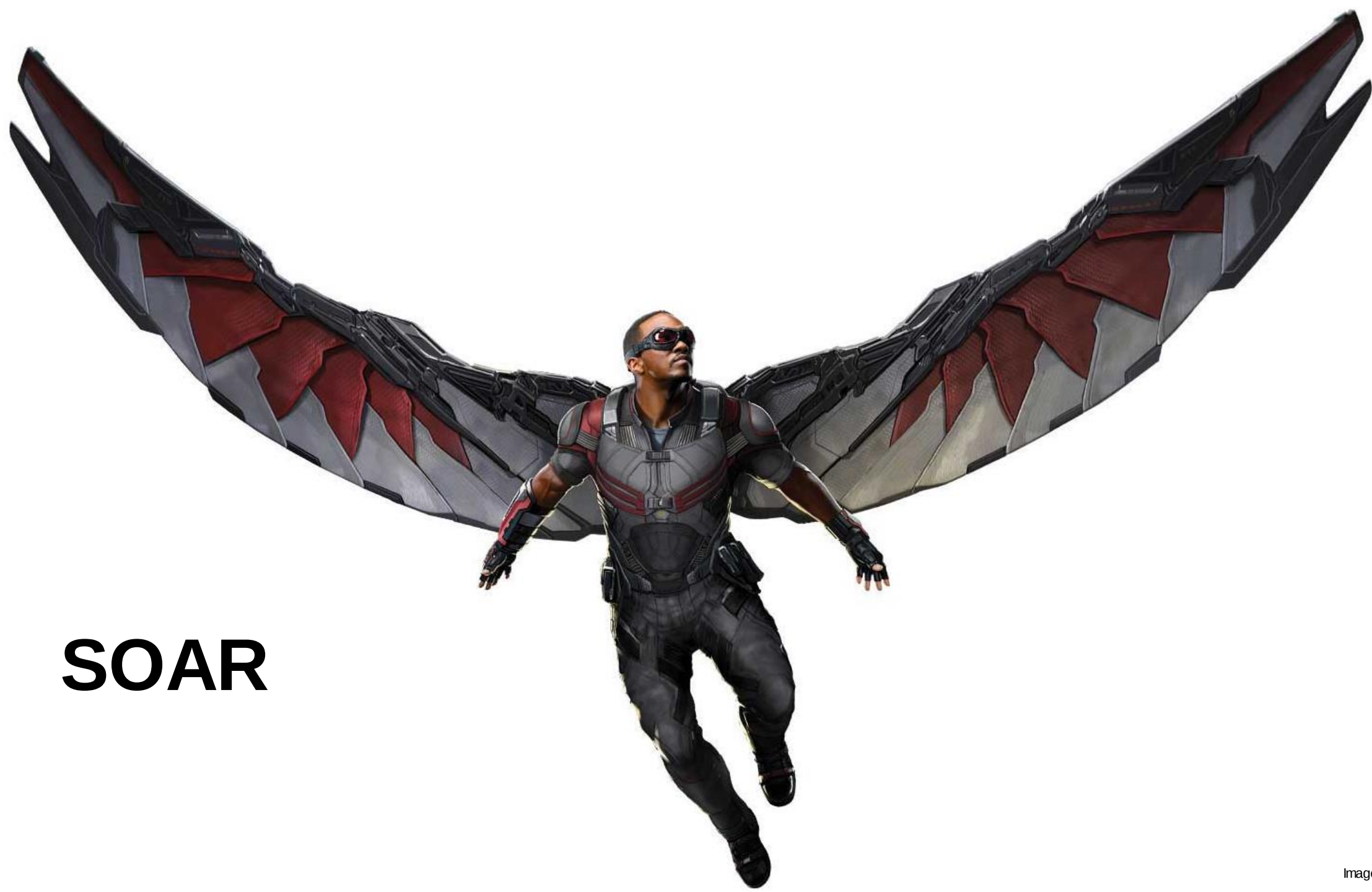
Aww...



Aww...

Sorry buddy.





SOAR



SECURITY ORCHESTRATION and AUTOMATED RESPONSE

SECURITY OPERATIONS, ANALYTICS, AND REPORTING

SOAR

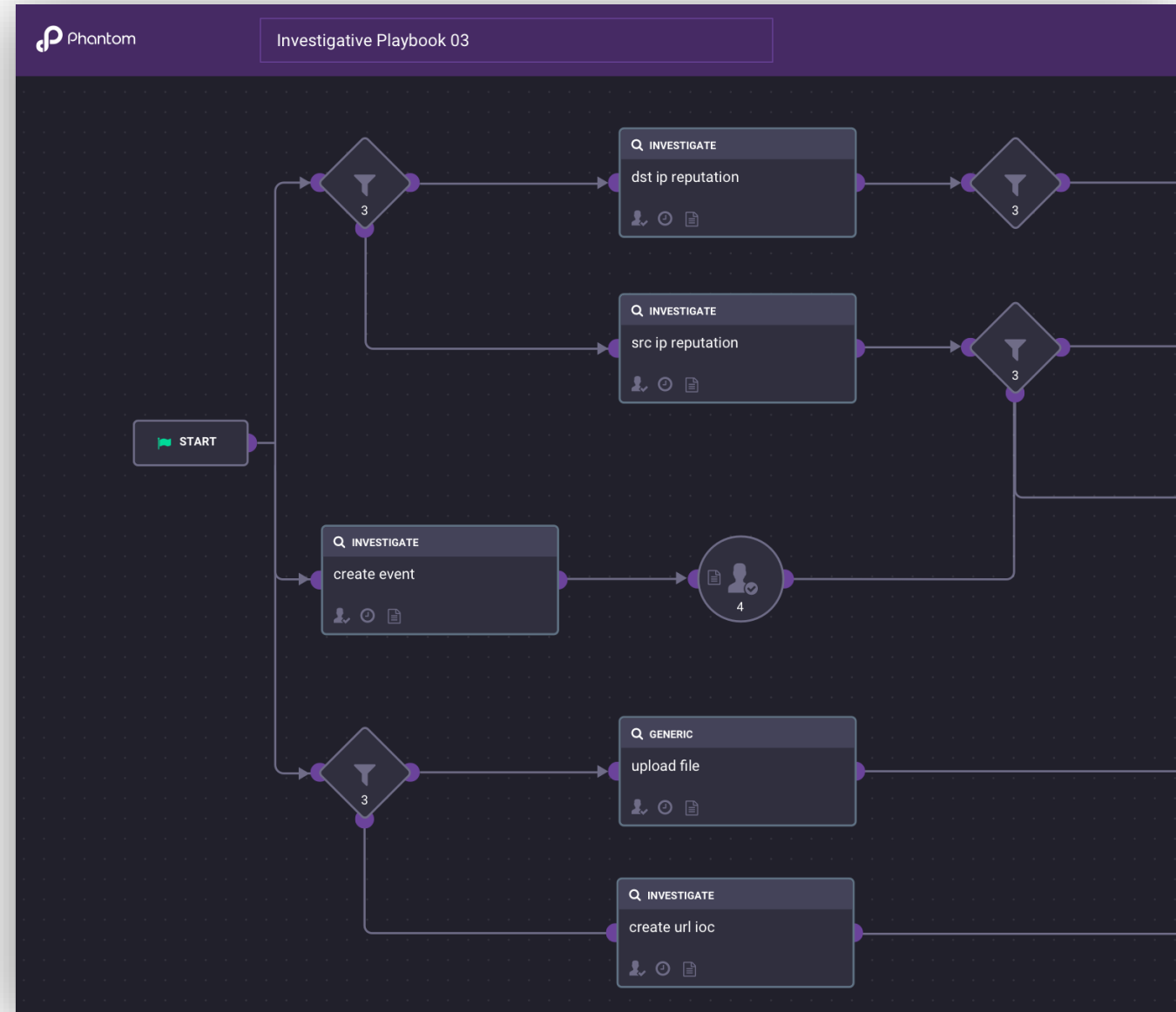
Automation

- Automate repetitive tasks to force multiply team efforts.
- Execute automated actions in seconds versus hours.
- Pre-fetch intelligence to support decision making.

Orchestration

Coordinate complex workflows across your SOC.

SOAR





**SHOWING
VALUE**

SHOWING OPERATIONAL VALUE

Time to detect
Time to contain
Time to eat lunch
Time to close
Time to analyze by play/analyst
Detection efficacy by play/analyst
Operational availability
Incidents by category
Incidents according to HR
Incidents by source country, group, exec, environment...
Incidents involving prior exceptions
Incidents involving sensitive data
Incidents by policy violation
Number of tickets closed by analyst
Repeat infections
Repeat offenders
Vulnerability posture across incidents
Trending detections
Hot Threats
Operational improvement via automation
Quantity of data consumed
Unused data
Detections by threat intel category/source

SHOWING OPERATIONAL VALUE

Time to detect

Time to contain

~~Time to eat lunch~~

~~Time to close~~

Time to analyze by play/analyst

Detection efficacy by play/analyst

Operational availability

Incidents by category

~~Incidents according to HR~~

Incidents by source country, group, exec, environment...

Incidents involving prior exceptions

Incidents involving sensitive data

Incidents by policy violation

~~Number of tickets closed by analyst~~

Repeat infections

~~Repeat offenders~~

Vulnerability posture across incidents

Trending detections

Hot Threats

Operational improvement via automation

Quantity of data consumed

Unused data

Detections by threat intel category/source

SHOWING STRATEGIC VALUE

Outstanding Audit Events
Project status (on time | within budget) or not
Compliance status over time
Number of events collected
Critical application vulnerabilities
Patch status over time
Cost savings via automation
Cost of paper towels used in mens room
CAPEX vs. OPEX costs when migrating to cloud
Internal security training status
SLA's not being met
Corporate phishing tests
Fantasy Football Winner
Analyst accuracy
Number/type of externally reported issues
Number of Firewall Blocks
Cost of Incidents
Number of handicap spots in the parking lot

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SHOWING SECURITY COMMUNITY VALUE

Industry Participation
Publications
Bake Sales
Conference hosting
Executive Briefings
Threat Data Contribution
Foosball Championships
Showcase SOC
Release open source tools

SHOWING SECURITY COMMUNITY VALUE

Industry Participation

Publications

~~Bake Sales~~

Conference hosting

Executive Briefings

Threat Data Contribution

~~Foosball Championships~~

Showcase SOC

Release open source tools

**FULLY
BALANCED
SOC**





**Thank
You!**



Matthew Valites
Fox + Disney + Marvel Studios
Ryan Reynolds
Mom
Robert Downey, Jr.

**A
BIG
THANKS**